Seasons Place 10-Mile Radius
Business Summary by SIC Codes
Prepared by John Hsuccim

|  | 1 mile radius |  |  |  | 5 miles radius |  |  |  | 10 miles radius |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Businesses: | 1,523 |  |  |  | 10,865 |  |  |  | 53,015 |  |  |  |
| Total Employees: | 16,263 |  |  |  | 104,473 |  |  |  | 533,957 |  |  |  |
| Total Residential Population: | 21,487 |  |  |  | 349,765 |  |  |  | 1,565,931 |  |  |  |
| Employee/Residential Population Ratio: | 0.76 |  |  |  | 0.3 |  |  |  | 0.34 |  |  |  |
|  | Businesses |  | Employees |  | Businesses |  | Employees |  | Businesses |  | Employees |  |
|  | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Agricultur \& Mining | 12 | 0.8\% | 247 | 1.5\% | 117 | 1.1\% | 838 | 0.8\% | 606 | 1.1\% | 5,020 | 0.9\% |
| Construction | 39 | 2.6\% | 335 | 2.1\% | 580 | 5.3\% | 4,254 | 4.1\% | 3,806 | 7.2\% | 28,445 | 5.3\% |
| Manufacturing | 64 | 4.2\% | 3,304 | 20.3\% | 608 | 5.6\% | 19,151 | 18.3\% | 3,320 | 6.3\% | 72,754 | 13.6\% |
| Transportation | 68 | 4.5\% | 429 | 2.6\% | 423 | 3.9\% | 4,406 | 4.2\% | 1,433 | 2.7\% | 15,898 | 3.0\% |
| Communication | 18 | 1.2\% | 35 | 0.2\% | 81 | 0.7\% | 368 | 0.4\% | 342 | 0.6\% | 1,373 | 0.3\% |
| Utility | 2 | 0.1\% | 176 | 1.1\% | 21 | 0.2\% | 454 | 0.4\% | 177 | 0.3\% | 5,173 | 1.0\% |
| Wholesale Trade | 175 | 11.5\% | 1,654 | 10.2\% | 1,232 | 11.3\% | 13,212 | 12.6\% | 4,844 | 9.1\% | 53,942 | 10.1\% |
| Retail Trade Summary | 502 | 33.0\% | 5,582 | 34.3\% | 2,598 | 23.9\% | 23,478 | 22.5\% | 12,120 | 22.9\% | 109,959 | 20.6\% |
| Home Improvement | 13 | 0.9\% | 255 | 1.6\% | 109 | 1.0\% | 1,007 | 1.0\% | 654 | 1.2\% | 6,596 | 1.2\% |
| General Merchandise Stores | 9 | 0.6\% | 343 | 2.1\% | 59 | 0.5\% | 1,216 | 1.2\% | 307 | 0.6\% | 8,434 | 1.6\% |
| Food Stores | 54 | 3.5\% | 706 | 4.3\% | 301 | 2.8\% | 4,309 | 4.1\% | 1,384 | 2.6\% | 14,152 | 2.7\% |
| Auto Dealers, Gas Stations, Auto Attermarket | 38 | 2.5\% | 471 | 2.9\% | 258 | 2.4\% | 2,632 | 2.5\% | 1,305 | 2.5\% | 11,904 | 2.2\% |
| Apparel \& Accessory Stores | 59 | 3.9\% | 689 | 4.2\% | 206 | 1.9\% | 1,555 | 1.5\% | 1,033 | 1.9\% | 7,075 | 1.3\% |
| Furniture \& Home Furnishings | 69 | 4.5\% | 691 | 4.2\% | 377 | 3.5\% | 2,719 | 2.6\% | 1,405 | 2.7\% | 9,355 | 1.8\% |
| Eating \& Drinking Places | 146 | 9.6\% | 1,751 | 10.8\% | 693 | 6.4\% | 7,240 | 6.9\% | 3,073 | 5.8\% | 36,039 | 6.7\% |
| Miscellaneous Retail | 114 | 7.5\% | 676 | 4.2\% | 595 | 5.5\% | 2,800 | 2.7\% | 2,959 | 5.6\% | 16,404 | 3.1\% |
| Finance, Insurance, Real Estate Summary | 147 | 9.7\% | 939 | 5.8\% | 1,059 | 9.7\% | 7,491 | 7.2\% | 5,123 | 9.7\% | 36,453 | 6.8\% |
| Banks, Savings \& Lending Institutions | 55 | 3.6\% | 430 | 2.6\% | 309 | 2.8\% | 2,461 | 2.4\% | 1,356 | 2.6\% | 10,256 | 1.9\% |
| Securities Brokers | 19 | 1.2\% | 47 | 0.3\% | 106 | 1.0\% | 360 | 0.3\% | 455 | 0.9\% | 1,638 | 0.3\% |
| Insurance Carriers \& Agents | 25 | 1.6\% | 130 | 0.8\% | 218 | 2.0\% | 1,684 | 1.6\% | 1,156 | 2.2\% | 8,370 | 1.6\% |
| Real Estate, Holding, Other Investment Offices | 48 | 3.2\% | 332 | 2.0\% | 426 | 3.9\% | 2,986 | 2.9\% | 2,156 | 4.1\% | 16,189 | 3.0\% |
| Services Summary | 452 | 29.7\% | 3,544 | 21.8\% | 3,763 | 34.6\% | 27,678 | 26.5\% | 19,349 | 36.5\% | 181,910 | 34.1\% |
| Hotels \& Lodging |  | 0.1\% | 34 | 0.2\% | 19 | 0.2\% | 717 | 0.7\% | 149 | 0.3\% | 2,738 | 0.5\% |
| Automotive Services | 51 | 3.3\% | 393 | 2.4\% | 346 | 3.2\% | 1,695 | 1.6\% | 2,016 | 3.8\% | 7,294 | 1.4\% |
| Motion Pictures \& Amusements | 20 | 1.3\% | 131 | 0.8\% | 207 | 1.9\% | 2,147 | 2.1\% | 1,050 | 2.0\% | 14,705 | 2.8\% |
| Heath Services | 91 | 6.0\% | 401 | 2.5\% | 553 | 5.1\% | 3,024 | 2.9\% | 2,550 | 4.8\% | 38,835 | 7.3\% |
| Legal Services | 24 | 1.6\% | 89 | 0.5\% | 107 | 1.0\% | 296 | 0.3\% | 697 | 1.3\% | 2,459 | 0.5\% |
| Education Institutions \& Libraries | 33 | 2.2\% | 978 | 6.0\% | 265 | 2.4\% | 7,147 | 6.8\% | 1,189 | 2.2\% | 46,491 | 8.7\% |
| Other Services | 231 | 15.2\% | 1,518 | 9.3\% | 2,266 | 20.9\% | 12,652 | 12.1\% | 11,698 | 22.1\% | 69,388 | 13.0\% |
| Government |  | 0.2\% | 10 | 0.1\% | 48 | 0.4\% | 2,721 | 2.6\% | 593 | 1.1\% | 20,902 | 3.9\% |
| Other | 41 | 2.7\% | 8 | 0.0\% | 335 | 3.1\% | 422 | 0.4\% | 1,302 | 2.5\% | 2,132 | 0.4\% |
| Totals | 1,523 | 100.0\% | 16,263 | 100.0\% | 10,865 | 100.0\% | 104,473 | 100.0\% | 53,015 | 100.0\% | 533,957 | 100.0\% |

Source: Business data provided by Infogroup, Omaha NE Copyright 2010, all rights reserved. Esri forecasts for 2010.

# Business Summary by NAICS Codes 

Prepared by John HsuCCIM

|  | 1 mile radius |  |  |  | 5 miles radius |  |  |  | 10 miles radius |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Businesses: | 1,523 |  |  |  | 10,865 |  |  |  | 53,015 |  |  |  |
| Total Employees: | 16,263 |  |  |  | 104,473 |  |  |  | 533,957 |  |  |  |
| Total Residential Population: | 21,487 |  |  |  | 349,765 |  |  |  | 1,565,931 |  |  |  |
| Employee/Residential Population Ratio: | 0.76 |  |  |  | 0.3 |  |  |  | 0.34 |  |  |  |
|  | Businesses |  | Employees |  | Businesses |  | Employees |  | Businesses |  | Employees |  |
|  | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Agriculture, Forestry, Fishing \& Hunting | 5 | 0.3\% | 197 | 1.2\% | 14 | 0.1\% | 381 | 0.4\% | 86 | 0.2\% | 629 | 0.1\% |
| Mining | 2 | 0.1\% | 8 | 0.0\% | 9 | 0.1\% | 13 | 0.0\% | 24 | 0.0\% | 74 | 0.0\% |
| Utilities | 0 | 0.0\% | 0 | 0.0\% | 9 | 0.1\% | 141 | 0.1\% | 67 | 0.1\% | 1,238 | 0.2\% |
| Construction | 42 | 2.8\% | 356 | 2.2\% | 622 | 5.7\% | 4,517 | 4.3\% | 4,057 | 7.7\% | 29,996 | 5.6\% |
| Manufacturing | 78 | 5.1\% | 3,362 | 20.7\% | 676 | 6.2\% | 19,404 | 18.6\% | 3,633 | 6.9\% | 73,480 | 13.8\% |
| Wholesale Trade | 173 | 11.3\% | 1,623 | 10.0\% | 1,203 | 11.1\% | 13,062 | 12.5\% | 4,696 | 8.9\% | 52,184 | 9.8\% |
| Retail Trade | 334 | 21.9\% | 3,691 | 22.7\% | 1,800 | 16.6\% | 15,890 | 15.2\% | 8,583 | 16.2\% | 72,010 | 13.5\% |
| Motor Vehicle \& Parts Dealers | 32 | 2.1\% | 449 | 2.8\% | 209 | 1.9\% | 2,440 | 2.3\% | 1,049 | 2.0\% | 10,766 | 2.0\% |
| Furniture \& Home Furnishings Stores | 28 | 1.8\% | 117 | 0.7\% | 126 | 1.2\% | 492 | 0.5\% | 543 | 1.0\% | 2,844 | 0.5\% |
| Electronics \& Appliance Stores | 48 | 3.1\% | 634 | 3.9\% | 263 | 2.4\% | 2,376 | 2.3\% | 796 | 1.5\% | 6,440 | 1.2\% |
| Bldg Material \& Garden Equipment \& Supplies Dealers | 11 | 0.7\% | 248 | 1.5\% | 106 | 1.0\% | 1,000 | 1.0\% | 648 | 1.2\% | 6,570 | 1.2\% |
| Food \& Beverage Stores | 29 | 1.9\% | 521 | 3.2\% | 227 | 2.1\% | 3,870 | 3.7\% | 1,150 | 2.2\% | 12,575 | 2.4\% |
| Health \& Personal Care Stores | 32 | 2.1\% | 151 | 0.9\% | 131 | 1.2\% | 892 | 0.9\% | 585 | 1.1\% | 4,116 | 0.8\% |
| Gasoline Stations | 6 | 0.4\% | 22 | 0.1\% | 49 | 0.5\% | 192 | 0.2\% | 256 | 0.5\% | 1,138 | 0.2\% |
| Clothing \& Clothing Accessories Stores | 84 | 5.5\% | 740 | 4.5\% | 278 | 2.6\% | 1,752 | 1.7\% | 1,276 | 2.4\% | 7,748 | 1.5\% |
| Sport Goods, Hobby, Book, \& Music Stores | 23 | 1.5\% | 141 | 0.9\% | 117 | 1.1\% | 514 | 0.5\% | 577 | 1.1\% | 3,605 | 0.7\% |
| General Merchandise Stores | 9 | 0.6\% | 343 | 2.1\% | 59 | 0.5\% | 1,216 | 1.2\% | 307 | 0.6\% | 8,434 | 1.6\% |
| Miscellaneous Store Retailers | 31 | 2.0\% | 247 | 1.5\% | 212 | 2.0\% | 940 | 0.9\% | 1,253 | 2.4\% | 7,075 | 1.3\% |
| Nonstore Retailers | 2 | 0.1\% | 77 | 0.5\% | 24 | 0.2\% | 205 | 0.2\% | 144 | 0.3\% | 701 | 0.1\% |
| Transportation \& Warehousing | 43 | 2.8\% | 366 | 2.3\% | 289 | 2.7\% | 4,024 | 3.9\% | 1,097 | 2.1\% | 14,781 | 2.8\% |
| Information | 28 | 1.8\% | 151 | 0.9\% | 160 | 1.5\% | 1,030 | 1.0\% | 813 | 1.5\% | 6,667 | 1.2\% |
| Finance \& Insurance | 104 | 6.8\% | 614 | 3.8\% | 656 | 6.0\% | 4,578 | 4.4\% | 3,039 | 5.7\% | 20,478 | 3.8\% |
| Central Bank/Credit Intermediation \& Related Activities | 51 | 3.3\% | 405 | 2.5\% | 286 | 2.6\% | 2,335 | 2.2\% | 1,291 | 2.4\% | 9,886 | 1.9\% |
| Securities, Commodity Contracts \& Other Financial Investments \& Other Related Activities | 26 | 1.7\% | 78 | 0.5\% | 150 | 1.4\% | 551 | 0.5\% | 585 | 1.1\% | 2,199 | 0.4\% |
| Insurance Carriers \& Related Activities; Funds, Trusts \& Other Financial Vehicles | 26 | 1.7\% | 131 | 0.8\% | 220 | 2.0\% | 1,692 | 1.6\% | 1,163 | 2.2\% | 8,394 | 1.6\% |
| Real Estate, Rental \& Leasing | 54 | 3.5\% | 336 | 2.1\% | 496 | 4.6\% | 3,094 | 3.0\% | 2,588 | 4.9\% | 17,399 | 3.3\% |
| Professional, Scientific \& Tech Services | 97 | 6.4\% | 943 | 5.8\% | 897 | 8.3\% | 5,917 | 5.7\% | 4,520 | 8.5\% | 28,245 | 5.3\% |
| Legal Services | 28 | 1.8\% | 92 | 0.6\% | 133 | 1.2\% | 351 | 0.3\% | 813 | 1.5\% | 3,058 | 0.6\% |
| Management of Companies \& Enterprises | 3 | 0.2\% | 53 | 0.3\% | 10 | 0.1\% | 204 | 0.2\% | 25 | 0.0\% | 333 | 0.1\% |
| Administrativ \& Support \& Waste Management \& Remediation Services | 67 | 4.4\% | 447 | 2.7\% | 562 | 5.2\% | 2,992 | 2.9\% | 2,699 | 5.1\% | 18,969 | 3.6\% |
| Educational Services | 38 | 2.5\% | 965 | 5.9\% | 333 | 3.1\% | 7,168 | 6.9\% | 1,429 | 2.7\% | 46,325 | 8.7\% |
| Health Care \& Social Assistance | 99 | 6.5\% | 460 | 2.8\% | 673 | 6.2\% | 4,102 | 3.9\% | 3,296 | 6.2\% | 47,635 | 8.9\% |
| Arts, Entertainment \& Recreation | 10 | 0.7\% | 44 | 0.3\% | 117 | 1.1\% | 1,837 | 1.8\% | 675 | 1.3\% | 13,440 | 2.5\% |
| Accommodation \& Food Services | 154 | 10.1\% | 1,860 | 11.4\% | 748 | 6.9\% | 8,128 | 7.8\% | 3,389 | 6.4\% | 39,281 | 7.4\% |
| Accommodation | , | 0.1\% | 34 | 0.2\% | 19 | 0.2\% | 717 | 0.7\% | 149 | 0.3\% | 2,738 | 0.5\% |
| Food Services \& Drinking Places | 151 | 9.9\% | 1,826 | 11.2\% | 729 | 6.7\% | 7,411 | 7.1\% | 3,240 | 6.1\% | 36,543 | 6.8\% |
| Other Services (except Public Administration) | 150 | 9.8\% | 754 | 4.6\% | 1,194 | 11.0\% | 4,775 | 4.6\% | 6,326 | 11.9\% | 26,495 | 5.0\% |
| Automotive Repair \& Maintenance | 43 | 2.8\% | 334 | 2.1\% | 290 | 2.7\% | 1,271 | 1.2\% | 1,713 | 3.2\% | 5,939 | 1.1\% |
| Public Administration |  | 0.2\% | 10 | 0.1\% | 48 | 0.4\% | 2,721 | 2.6\% | 599 | 1.1\% | 21,294 | 4.0\% |
| Unclassified Establishments | 42 | 2.8\% | 25 | 0.2\% | 348 | 3.2\% | 497 | 0.5\% | 1,375 | 2.6\% | 3,005 | 0.6\% |
| $\underline{\text { Total }}$ | 1,526 | 100.0\% | 16,263 | 100.0\% | 10,864 | 100.0\% | 104,473 | 100.0\% | 53,016 | 100.0\% | 533,957 | 100.0\% |

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1 mile radius

## Population and Households

The size of the market area, measured by population and households, has changed from 2000 through the forecast year as follows:

| Year | Population | Households |
| :--- | ---: | ---: |
| 2000 | 20,879 | 5,770 |
| 2010 | 21,487 | 5,774 |
| 2015 | 21,578 | 5,762 |

The difference between change in population and change in households is a result of two factors-the presence of group quarters (non-household) population in the market area and the average number of persons per household. The group quarters population in the market area was 28 in 2000 , or 0.1 percent of the total population. Average household size is 3.72 in 2010, compared to 3.61 in the year 2000.


## Population by Age

The median age for the United States was 35.3 in 2000 and 36.7 in the current year. In the market area, the median age of the population was 31.0 , compared to 31.2 years currently. By age group, the changes in the percent distribution of the market area population show the following:


## Population by Education

In 2010, the educational attainment of the population aged 25 years or older in the market area can be summarized:



[^0]
## Population by Race/Ethnicity

Currently, the racial composition of the population in the market area breaks down as follows:


Persons of Hispanic origin represent 49.9 percent of the population in the identified market area compared to 15.0 percent of the U.S. population. Persons of Hispanic Origin may be of any race. In sum, the Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, was 88.9 in the identified market area, compared to 59.3 in the U.S. population.

## Population by Employment

In 2000, 58.7 percent of the population aged 16 years or older in the market area participated in the labor force; 0.0 percent were in the Armed Forces. Tracking the change in the labor force by unemployment status:

| Year | \%Employed | \%Unemployed |
| ---: | ---: | ---: |
| 2010 | 86.8 | 13.2 |
| 2015 | 89.0 | 11.0 |



And by occupational status:


In 2000, 71.3 percent of the market area population drove alone to work, and 2.6 percent worked at home. The average travel time to work in 2000 was 31.1 minutes in the market area, compared to the U.S. average of 25.5 minutes.

[^1]
## Ring: 1 mile radius

## Income

The change in three summary measures of income-median and average household income and per capita income-are shown below from 1990 through 2015:


## Housing

Currently, 48.3 percent of the 5,990 housing units in the market area are owner occupied; 48.1 percent, renter occupied; and 3.6 percent are vacant. In 2000, there were 5,916 housing units- 49.6 percent owner occupied, 47.5 percent renter occupied and 2.9 percent vacant. The annual rate of change in housing units since 2000 is 0.12 percent. Median home value in the market area is $\$ 266,223$, compared to a median home value of $\$ 157,913$ for the U.S. In five years, median home value is projected to change by 5.65 percent annually to $\$ 350,446$. From 2000 to the current year, median home value changed by 5.43 percent annually.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

# Executive Summary with Charts <br> Prepared by John HsuCCIM 

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901

## Ring: 5 miles radius

## Population and Households

The size of the market area, measured by population and households, has changed from 2000 through the forecast year as follows:

| Year | Population | Households |
| :--- | ---: | ---: |
| 2000 | 331,768 | 93,579 |
| 2010 | 349,765 | 96,370 |
| 2015 | 355,023 | 97,256 |

The difference between change in population and change in households is a result of two factors-the presence of group quarters (non-household) population in the market area and the average number of persons per household. The group quarters population in the market area was 1,337 in 2000, or 0.4 percent of the total population. Average household size is 3.62 in 2010, compared to 3.53 in the year 2000.


## Population by Age

The median age for the United States was 35.3 in 2000 and 36.7 in the current year. In the market area, the median age of the population was 33.3 , compared to 34.9 years currently. By age group, the changes in the percent distribution of the market area population show the following:


## Population by Education

In 2010, the educational attainment of the population aged 25 years or older in the market area can be summarized:


[^2]
## Ring: 5 miles radius

## Population by Race/Ethnicity

Currently, the racial composition of the population in the market area breaks down as follows:


Persons of Hispanic origin represent 45.8 percent of the population in the identified market area compared to 15.0 percent of the U.S. population. Persons of Hispanic Origin may be of any race. In sum, the Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, was 87.8 in the identified market area, compared to 59.3 in the U.S. population.

## Population by Employment

In 2000, 61.4 percent of the population aged 16 years or older in the market area participated in the labor force; 0.0 percent were in the Armed Forces. Tracking the change in the labor force by unemployment status:

| Year | \%Employed | \%Unemployed |
| ---: | ---: | ---: |
| 2010 | 87.6 | 12.4 |
| 2015 | 89.6 | 10.4 |



And by occupational status:



In 2000, 75.9 percent of the market area population drove alone to work, and 2.5 percent worked at home. The average travel time to work in 2000 was 32.7 minutes in the market area, compared to the U.S. average of 25.5 minutes.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

## Ring: 5 miles radius

## Income

The change in three summary measures of income-median and average household income and per capita income-are shown below from 1990 through 2015:


## Housing

Currently, 68.8 percent of the 99,070 housing units in the market area are owner occupied; 28.5 percent, renter occupied; and 2.7 percent are vacant. In 2000, there were 95,527 housing units- 71.7 percent owner occupied, 26.2 percent renter occupied and 2.1 percent vacant. The annual rate of change in housing units since 2000 is 0.36 percent. Median home value in the market area is $\$ 365,736$, compared to a median home value of $\$ 157,913$ for the U.S. In five years, median home value is projected to change by 5.59 percent annually to $\$ 479,993$. From 2000 to the current year, median home value changed by 6.07 percent annually.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

# Executive Summary with Charts <br> Prepared by John HsuCCIM 

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 10 miles radius

## Population and Households

The size of the market area, measured by population and households, has changed from 2000 through the forecast year as follows:

| Year | Population | Households |
| :--- | ---: | ---: |
| 2000 | $1,473,855$ | 428,217 |
| 2010 | $1,565,931$ | 444,820 |
| 2015 | $1,591,868$ | 449,846 |

The difference between change in population and change in households is a result of two factors-the presence of group quarters (non-household) population in the market area and the average number of persons per household. The group quarters population in the market area was 20,941 in 2000, or 1.4 percent of the total population. Average household size is 3.47 in 2010, compared to 3.39 in the year 2000.


## Population by Age

The median age for the United States was 35.3 in 2000 and 36.7 in the current year. In the market area, the median age of the population was 31.5 , compared to 32.7 years currently. By age group, the changes in the percent distribution of the market area population show the following:


## Population by Education

In 2010, the educational attainment of the population aged 25 years or older in the market area can be summarized:



[^3]
## Ring: 10 miles radius

## Population by Race/Ethnicity

Currently, the racial composition of the population in the market area breaks down as follows:


Persons of Hispanic origin represent 53.4 percent of the population in the identified market area compared to 15.0 percent of the U.S. population. Persons of Hispanic Origin may be of any race. In sum, the Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, was 86.8 in the identified market area, compared to 59.3 in the U.S. population.

## Population by Employment

In 2000, 62.0 percent of the population aged 16 years or older in the market area participated in the labor force; 0.0 percent were in the Armed Forces. Tracking the change in the labor force by unemployment status:

| Year | \%Employed | \%Unemployed |
| ---: | ---: | ---: |
| 2010 | 87.1 | 12.9 |
| 2015 | 89.3 | 10.7 |



And by occupational status:



In 2000, 74.7 percent of the market area population drove alone to work, and 2.4 percent worked at home. The average travel time to work in 2000 was 30.4 minutes in the market area, compared to the U.S. average of 25.5 minutes.

[^4]
## Ring: 10 miles radius

## Income

The change in three summary measures of income-median and average household income and per capita income-are shown below from 1990 through 2015:


## Housing

Currently, 61.6 percent of the 459,410 housing units in the market area are owner occupied; 35.2 percent, renter occupied; and 3.2 percent are vacant. In 2000, there were 438,692 housing units- 64.0 percent owner occupied, 33.6 percent renter occupied and 2.4 percent vacant. The annual rate of change in housing units since 2000 is 0.45 percent. Median home value in the market area is $\$ 345,706$, compared to a median home value of $\$ 157,913$ for the U.S. In five years, median home value is projected to change by 5.25 percent annually to $\$ 446,396$. From 2000 to the current year, median home value changed by 5.92 percent annually.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1, 5, 10 Miles

|  |  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 Total Population | 20,879 | 331,768 | 1,473,855 |
|  | 2000 Group Quarters | 28 | 1,337 | 20,941 |
|  | 2010 Total Population | 21,487 | 349,765 | 1,565,931 |
|  | 2015 Total Population | 21,578 | 355,023 | 1,591,868 |
|  | 2010-2015 Annual Rate | 0.08\% | 0.3\% | 0.33\% |
|  | 2000 Households | 5,770 | 93,579 | 428,217 |
|  | 2000 Average Household Size | 3.61 | 3.53 | 3.39 |
|  | 2010 Households | 5,774 | 96,370 | 444,820 |
|  | 2010 Average Household Size | 3.72 | 3.62 | 3.47 |
|  | 2015 Households | 5,762 | 97,256 | 449,846 |
|  | 2015 Average Household Size | 3.74 | 3.64 | 3.49 |
|  | 2010-2015 Annual Rate | -0.04\% | 0.18\% | 0.22\% |
|  | 2000 Families | 4,711 | 78,533 | 340,109 |
|  | 2000 Average Family Size | 3.85 | 3.79 | 3.76 |
|  | 2010 Families | 4,714 | 80,856 | 353,126 |
|  | 2010 Average Family Size | 3.96 | 3.88 | 3.85 |
|  | 2015 Families | 4,692 | 81,409 | 356,025 |
|  | 2015 Average Family Size | 3.99 | 3.91 | 3.88 |
|  | 2010-2015 Annual Rate | -0.09\% | 0.14\% | 0.16\% |
| 面畕 | 2000 Housing Units | 5,916 | 95,527 | 438,692 |
|  | Owner Occupied Housing Units | 49.6\% | 71.7\% | 64.0\% |
|  | Renter Occupied Housing Units | 47.5\% | 26.2\% | 33.6\% |
|  | Vacant Housing Units | 2.9\% | 2.1\% | 2.4\% |
|  | 2010 Housing Units | 5,990 | 99,069 | 459,411 |
|  | Owner Occupied Housing Units | 48.3\% | 68.8\% | 61.6\% |
|  | Renter Occupied Housing Units | 48.1\% | 28.5\% | 35.2\% |
|  | Vacant Housing Units | 3.6\% | 2.7\% | 3.2\% |
|  | 2015 Housing Units | 6,031 | 100,534 | 467,342 |
|  | Owner Occupied Housing Units | 48.1\% | 68.5\% | 61.3\% |
|  | Renter Occupied Housing Units | 47.4\% | 28.3\% | 35.0\% |
|  | Vacant Housing Units | 4.5\% | 3.3\% | 3.7\% |
| Median Household Income |  |  |  |  |
|  | 2000 | \$39,852 | \$57,555 | \$51,876 |
|  | 2010 | \$53,117 | \$70,057 | \$65,499 |
|  | 2015 | \$60,595 | \$78,677 | \$74,650 |
| Median Home Value |  |  |  |  |
|  | 2000 | \$154,767 | \$199,890 | \$191,782 |
|  | 2010 | \$266,223 | \$365,736 | \$345,706 |
|  | 2015 | \$350,446 | \$479,993 | \$446,396 |
| Per Capita Income |  |  |  |  |
|  | 2000 | \$13,309 | \$19,943 | \$19,041 |
|  | 2010 | \$16,510 | \$23,841 | \$23,285 |
|  | 2015 | \$18,624 | \$27,086 | \$26,370 |
| Median Age |  |  |  |  |
|  | 2000 | 31.0 | 33.3 | 31.5 |
|  | 2010 | 31.2 | 34.9 | 32.7 |
|  | 2015 | 31.8 | 35.6 | 33.2 |

[^5]Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1, 5, 10 Miles
Market Profile
Prepared by John HsuCCIM

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: |
| 本矿 2000 Households by Income |  |  |  |
| (iv Household Income Base | 5,752 | 93,630 | 428,240 |
| 41P < \$15,000 | 14.9\% | 9.1\% | 10.8\% |
| \$15,000-\$24,999 | 14.7\% | 8.8\% | 10.3\% |
| \$25,000-\$34,999 | 13.2\% | 9.9\% | 11.1\% |
| \$35,000-\$49,999 | 18.6\% | 15.0\% | 15.8\% |
| \$50,000-\$74,999 | 20.1\% | 22.5\% | 21.7\% |
| \$75,000-\$99,999 | 9.9\% | 14.7\% | 13.5\% |
| \$100,000-\$149,999 | 6.4\% | 13.2\% | 11.5\% |
| \$150,000-\$199,999 | 1.4\% | 3.7\% | 3.0\% |
| \$200,000+ | 0.7\% | 3.1\% | 2.5\% |
| Average Household Income | \$48,354 | \$70,090 | \$64,730 |
| 2010 Households by Income |  |  |  |
| Household Income Base | 5,774 | 96,371 | 444,809 |
| < \$15,000 | 9.4\% | 5.8\% | 6.9\% |
| \$15,000-\$24,999 | 8.3\% | 5.5\% | 6.8\% |
| \$25,000-\$34,999 | 12.2\% | 7.5\% | 8.0\% |
| \$35,000-\$49,999 | 16.8\% | 12.5\% | 13.3\% |
| \$50,000-\$74,999 | 23.7\% | 22.5\% | 22.5\% |
| \$75,000-\$99,999 | 17.7\% | 19.0\% | 17.6\% |
| \$100,000-\$149,999 | 8.7\% | 17.1\% | 15.9\% |
| \$150,000-\$199,999 | 1.7\% | 5.5\% | 5.1\% |
| \$200,000+ | 1.4\% | 4.6\% | 4.0\% |
| Average Household Income | \$61,393 | \$86,193 | \$80,934 |
| 2015 Households by Income |  |  |  |
| Household Income Base | 5,763 | 97,255 | 449,833 |
| < \$15,000 | 7.3\% | 4.1\% | 5.1\% |
| \$15,000-\$24,999 | 6.5\% | 4.0\% | 5.3\% |
| \$25,000-\$34,999 | 9.2\% | 5.3\% | 5.9\% |
| \$35,000-\$49,999 | 13.7\% | 9.4\% | 10.3\% |
| \$50,000-\$74,999 | 26.8\% | 23.4\% | 23.7\% |
| \$75,000-\$99,999 | 19.4\% | 18.7\% | 17.5\% |
| \$100,000-\$149,999 | 12.5\% | 21.6\% | 20.3\% |
| \$150,000-\$199,999 | 2.4\% | 6.9\% | 6.4\% |
| \$200,000+ | 2.0\% | 6.5\% | 5.5\% |
| Average Household Income | \$69,632 | \$98,493 | \$92,144 |
| 2000 Owner Occupied HUs by Value |  |  |  |
| Total | 3,018 | 68,537 | 280,775 |
| <\$50,000 | 13.1\% | 5.9\% | 4.9\% |
| \$50,000-99,999 | 5.6\% | 3.4\% | 3.7\% |
| \$100,000-149,999 | 27.2\% | 14.9\% | 16.3\% |
| \$150,000-199,999 | 36.1\% | 25.8\% | 29.9\% |
| \$200,000-\$299,999 | 13.4\% | 28.7\% | 28.2\% |
| \$300,000-499,999 | 4.6\% | 17.4\% | 14.1\% |
| \$500,000-999,999 | 0.2\% | 3.5\% | 2.6\% |
| \$1,000,000+ | 0.0\% | 0.5\% | 0.4\% |
| Average Home Value | \$154,661 | \$234,230 | \$221,855 |
| 2000 Specified Renter Occupied HUs by Contract Rent |  |  |  |
| Total | 2,741 | 24,894 | 147,138 |
| With Cash Rent | 98.4\% | 96.7\% | 97.5\% |
| No Cash Rent | 1.6\% | 3.3\% | 2.5\% |
| Median Rent | \$736 | \$802 | \$723 |
| Average Rent | \$746 | \$820 | \$743 |

[^6]Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1, 5, 10 Miles

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: |
| 2000 Population by Age |  |  |  |
| - Total | 20,879 | 331,766 | 1,473,854 |
| - Age 0-4 | 7.9\% | 6.9\% | 7.8\% |
| Age 5-9 | 8.3\% | 8.2\% | 8.7\% |
| Age 10-14 | 8.0\% | 8.4\% | 8.3\% |
| Age 15-19 | 8.2\% | 8.1\% | 8.0\% |
| Age 20-24 | 8.0\% | 7.0\% | 7.4\% |
| Age 25-34 | 16.0\% | 13.8\% | 15.0\% |
| Age 35-44 | 15.6\% | 15.8\% | 15.6\% |
| Age 45-54 | 12.3\% | 14.0\% | 12.4\% |
| Age 55-64 | 7.5\% | 8.6\% | 7.5\% |
| Age 65-74 | 4.7\% | 5.5\% | 5.2\% |
| Age 75-84 | 2.8\% | 3.0\% | 3.1\% |
| Age 85+ | 0.7\% | 0.8\% | 0.9\% |
| Age 18+ | 70.9\% | 71.4\% | 70.3\% |
| 2010 Population by Age |  |  |  |
| Total | 21,485 | 349,762 | 1,565,931 |
| Age 0-4 | 8.2\% | 7.1\% | 8.0\% |
| Age 5-9 | 7.6\% | 7.0\% | 7.7\% |
| Age 10-14 | 6.6\% | 6.7\% | 7.1\% |
| Age 15-19 | 7.8\% | 7.7\% | 8.2\% |
| Age 20-24 | 8.7\% | 7.3\% | 7.7\% |
| Age 25-34 | 17.0\% | 14.4\% | 14.5\% |
| Age 35-44 | 12.9\% | 13.2\% | 13.4\% |
| Age 45-54 | 12.8\% | 14.2\% | 13.4\% |
| Age 55-64 | 9.7\% | 11.5\% | 10.0\% |
| Age 65-74 | 5.1\% | 6.3\% | 5.4\% |
| Age 75-84 | 2.7\% | 3.4\% | 3.2\% |
| Age 85+ | 1.1\% | 1.3\% | 1.3\% |
| Age 18+ | 73.0\% | 74.6\% | 72.4\% |
| 2015 Population by Age |  |  |  |
| Total | 21,578 | 355,025 | 1,591,868 |
| Age 0-4 | 8.2\% | 7.1\% | 8.0\% |
| Age 5-9 | 7.7\% | 7.1\% | 7.8\% |
| Age 10-14 | 6.9\% | 6.8\% | 7.2\% |
| Age 15-19 | 6.3\% | 6.3\% | 6.8\% |
| Age 20-24 | 8.5\% | 7.1\% | 7.8\% |
| Age 25-34 | 18.0\% | 14.8\% | 15.0\% |
| Age 35-44 | 12.6\% | 13.4\% | 12.9\% |
| Age 45-54 | 11.4\% | 12.6\% | 12.3\% |
| Age 55-64 | 10.3\% | 12.0\% | 10.8\% |
| Age 65-74 | 6.3\% | 7.8\% | 6.6\% |
| Age 75-84 | 2.8\% | 3.6\% | 3.3\% |
| Age 85+ | 1.1\% | 1.4\% | 1.4\% |
| Age 18+ | 73.5\% | 75.2\% | 73.0\% |
| 2000 Population by Sex |  |  |  |
| Males | 49.5\% | 49.1\% | 49.4\% |
| Females | 50.5\% | 50.9\% | 50.6\% |
| 2010 Population by Sex |  |  |  |
| Males | 49.6\% | 49.1\% | 49.5\% |
| Females | 50.4\% | 50.9\% | 50.5\% |
| 2015 Population by Sex |  |  |  |
| Males | 49.7\% | 49.1\% | 49.5\% |
| Females | 50.3\% | 50.9\% | 50.5\% |

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 1, 5, 10 Miles

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: |
| (4) $\begin{gathered}2000 \text { Population by Race/Ethnicity } \\ \text { Total }\end{gathered}$ |  |  |  |
| ( 1 Total | 20,878 | 331,769 | 1,473,855 |
| 5) White Alone | 31.4\% | 40.8\% | 51.8\% |
| Black Alone | 3.0\% | 3.4\% | 2.9\% |
| American Indian Alone | 1.0\% | 0.7\% | 1.0\% |
| Asian or Pacific Islander Alone | 35.7\% | 29.8\% | 16.0\% |
| Some Other Race Alone | 24.5\% | 20.9\% | 23.8\% |
| Two or More Races | 4.4\% | 4.4\% | 4.5\% |
| Hispanic Origin | 47.4\% | 42.7\% | 49.0\% |
| Diversity Index | 88.8 | 87.0 | 85.3 |


| 2010 Population by Race/Ethnicity |  |
| :--- | ---: |
| Total | 21,487 |
| White Alone | $29.3 \%$ |
| Black Alone | $2.5 \%$ |
| American Indian Alone | $0.8 \%$ |
| Asian or Pacific Islander Alone | $37.1 \%$ |
| Some Other Race Alone | $25.9 \%$ |
| Two or More Races | $4.3 \%$ |
| Hispanic Origin | $49.9 \%$ |
| Diversity Index | 88.9 |

## 2015 Population by Race/Ethnicity

Total

$$
21,578
$$

| 355,024 | $1,591,868$ |
| ---: | ---: |
| $36.1 \%$ | $46.4 \%$ |
| $2.6 \%$ | $2.4 \%$ |
| $0.6 \%$ | $0.8 \%$ |
| $33.0 \%$ | $18.7 \%$ |
| $23.2 \%$ | $26.9 \%$ |
| $4.5 \%$ | $4.8 \%$ |
| $47.1 \%$ | $55.3 \%$ |
| 88.0 | 87.3 |



2000 Population 3+ by School Enrollment
Total
19,770
Enrolled in Nursery/Preschool

| 318,249 | $1,407,327$ |
| ---: | ---: |
| $1.6 \%$ | $1.6 \%$ |
| $1.7 \%$ | $1.8 \%$ |
| $14.1 \%$ | $14.7 \%$ |
| $8.0 \%$ | $7.3 \%$ |
| $7.7 \%$ | $7.4 \%$ |
| $1.6 \%$ | $1.3 \%$ |
| $65.3 \%$ | $65.7 \%$ |

2010 Population 25+ by Educational Attainment

| Total | 13,148 |
| :--- | ---: |
| Less than 9th Grade | $12.3 \%$ |
| 9th - 12th Grade, No Diploma | $10.5 \%$ |
| High School Graduate | $26.7 \%$ |
| Some College, No Degree | $1.3 \%$ |
| Associate Degree | $7.1 \%$ |
| Bachelor's Degree | $19.6 \%$ |
| Graduate/Professional Degree | $7.5 \%$ |


| 224,769 | 960,793 |
| ---: | ---: |
| $9.3 \%$ | $12.0 \%$ |
| $8.2 \%$ | $9.8 \%$ |
| $23.2 \%$ | $24.6 \%$ |
| $17.9 \%$ | $19.4 \%$ |
| $8.6 \%$ | $7.9 \%$ |
| $22.8 \%$ | $18.1 \%$ |
| $10.0 \%$ | $8.2 \%$ |
|  |  |

[^7]Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 1, 5, 10 Miles

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: |
| 2010 Population 15+ by Marital Status |  |  |  |
| F. Total | 16,676 | 277,226 | 1,209,512 |
| LI Never Married | 33.9\% | 33.7\% | 34.5\% |
| Married | 54.5\% | 55.1\% | 53.1\% |
| Widowed | 4.7\% | 4.5\% | 4.8\% |
| Divorced | 6.9\% | 6.7\% | 7.6\% |



2000 Population 16+ by Employment Status
Total
In Labor Force
Civilian Employed
Civilian Unemployed
In Armed Forces
Not in Labor Force
$\mathbf{2 0 1 0}$ Civilian Population 16+ in Labor Force
Civilian Employed
Civilian Unemployed
$\mathbf{2 0 1 5}$ Civilian Population 16+ in Labor Force

| Civilian Employed | $89.0 \%$ |
| :--- | :--- |
| Civilian Unemployed | $11.0 \%$ |

89.6\%
89.3\%

Civilian Unemployed 11.0\%
10.4\%
10.7\%

2000 Females 16+ by Employment Status and Age of Children Total

7,894
$\begin{array}{cl}\text { Own Children }<6 \text { Only } & 6.7 \% \\ \text { Employed/in Armed Forces } & 2.2 \%\end{array}$
Unemployed 0.2\%

Not in Labor Force 4.2\%
Own Children $<6$ and 6-17 Only 8.3\%
Employed/in Armed Forces 3.7\%
Unemployed 0.7\%
Not in Labor Force 3.9\%
Own Children 6-17 Only 17.2\%
Employed/in Armed Forces 10.9\%
Unemployed 0.8\%
Not in Labor Force $5.5 \%$
No Own Children < 18 67.8\%
Employed/in Armed Forces 29.9\%
Unemployed 2.2\%
Not in Labor Force 35.7\%

## 2010 Employed Population 16+ by Industry

Total

| 8,168 | 142,785 | 628,026 |
| ---: | ---: | ---: |
| $0.2 \%$ | $0.1 \%$ | $0.3 \%$ |
| $3.8 \%$ | $4.5 \%$ | $5.5 \%$ |
| $12.2 \%$ | $11.8 \%$ | $12.9 \%$ |
| $7.1 \%$ | $7.0 \%$ | $5.7 \%$ |
| $11.6 \%$ | $11.2 \%$ | $11.2 \%$ |
| $6.2 \%$ | $5.3 \%$ | $5.0 \%$ |
| $2.3 \%$ | $2.1 \%$ | $2.1 \%$ |
| $6.7 \%$ | $8.7 \%$ | $7.5 \%$ |
| $46.6 \%$ | $45.2 \%$ | $45.9 \%$ |
| $3.3 \%$ | $4.0 \%$ | $3.8 \%$ |
|  |  |  |

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1, 5, 10 Miles
1 mile radius

| 2010 Employed Population 16+ by Occupation |  |  |  |
| :---: | :---: | :---: | :---: |
| Total | 8,167 | 142,784 | 628,025 |
| White Collar | 59.3\% | 68.5\% | 63.7\% |
| Management/Business/Financial | 12.6\% | 16.7\% | 14.6\% |
| Professional | 18.1\% | 22.5\% | 20.6\% |
| Sales | 12.3\% | 13.2\% | 12.3\% |
| Administrative Support | 16.2\% | 16.2\% | 16.1\% |
| Services | 19.1\% | 13.5\% | 15.4\% |
| Blue Collar | 21.6\% | 18.0\% | 21.0\% |
| Farming/Forestry/Fishing | 0.1\% | 0.1\% | 0.2\% |
| Construction/Extraction | 3.7\% | 3.3\% | 4.3\% |
| Installation/Maintenance/Repair | 2.7\% | 3.1\% | 3.5\% |
| Production | 7.0\% | 5.7\% | 6.9\% |
| Transportation/Material Moving | 7.9\% | 5.7\% | 6.2\% |
| 2000 Workers 16+ by Means of Transportation to Work |  |  |  |
| Total | 8,218 | 139,238 | 612,772 |
| Drove Alone - Car, Truck, or Van | 71.3\% | 75.9\% | 74.7\% |
| Carpooled - Car, Truck, or Van | 16.5\% | 15.9\% | 16.0\% |
| Public Transportation | 3.6\% | 3.3\% | 3.3\% |
| Walked | 3.0\% | 1.2\% | 2.1\% |
| Other Means | 2.9\% | 1.3\% | 1.6\% |
| Worked at Home | 2.6\% | 2.5\% | 2.4\% |
| 2000 Workers 16+ by Travel Time to Work |  |  |  |
| Total | 8,216 | 139,237 | 612,771 |
| Did Not Work at Home | 97.4\% | 97.5\% | 97.6\% |
| Less than 5 minutes | 1.2\% | 1.1\% | 1.5\% |
| 5 to 9 minutes | 6.1\% | 5.8\% | 7.4\% |
| 10 to 19 minutes | 25.7\% | 22.7\% | 24.8\% |
| 20 to 24 minutes | 11.1\% | 11.3\% | 12.5\% |
| 25 to 34 minutes | 23.3\% | 21.3\% | 20.6\% |
| 35 to 44 minutes | 7.6\% | 8.4\% | 7.9\% |
| 45 to 59 minutes | 9.4\% | 12.9\% | 11.0\% |
| 60 to 89 minutes | 9.5\% | 10.4\% | 8.5\% |
| 90 or more minutes | 3.6\% | 3.8\% | 3.3\% |
| Worked at Home | 2.6\% | 2.5\% | 2.4\% |
| Average Travel Time to Work (in min) | 31.1 | 32.7 | 30.4 |
| 2000 Households by Vehicles Available |  |  |  |
| Total | 5,761 | 93,509 | 428,194 |
| None | 10.2\% | 5.7\% | 6.8\% |
| 1 | 32.3\% | 23.4\% | 28.1\% |
| 2 | 35.1\% | 41.4\% | 40.1\% |
| 3 | 13.9\% | 19.8\% | 16.9\% |
| 4 | 6.5\% | 6.9\% | 5.8\% |
| 5+ | 2.0\% | 2.9\% | 2.4\% |
| Average Number of Vehicles Available | 1.8 | 2.1 | 2.0 |

[^8]Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 1, 5, 10 Miles

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :---: | :---: | :---: | :---: |
| 2000 Households by Type |  |  |  |
| $4 . \quad$ Total | 5,769 | 93,579 | 428,216 |
| 4\|1 Family Households | 81.7\% | 83.9\% | 79.4\% |
| Married-couple Family | 58.3\% | 64.5\% | 59.6\% |
| With Related Children | 35.1\% | 37.6\% | 35.3\% |
| Other Family (No Spouse) | 23.4\% | 19.4\% | 19.8\% |
| With Related Children | 14.1\% | 11.3\% | 12.4\% |
| Nonfamily Households | 18.3\% | 16.1\% | 20.6\% |
| Householder Living Alone | 13.5\% | 12.2\% | 15.7\% |
| Householder Not Living Alone | 4.8\% | 3.9\% | 4.9\% |
| Households with Related Children | 49.3\% | 49.0\% | 47.7\% |
| Households with Persons 65+ | 23.0\% | 23.6\% | 22.6\% |
| 2000 Households by Size |  |  |  |
| Total | 5,770 | 93,579 | 428,217 |
| 1 Person Household | 13.5\% | 12.2\% | 15.7\% |
| 2 Person Household | 21.3\% | 23.9\% | 24.9\% |
| 3 Person Household | 18.1\% | 18.3\% | 17.2\% |
| 4 Person Household | 18.9\% | 20.2\% | 18.3\% |
| 5 Person Household | 12.2\% | 12.1\% | 11.2\% |
| 6 Person Household | 7.2\% | 6.5\% | 6.0\% |
| 7+ Person Household | 8.8\% | 6.9\% | 6.8\% |

2000 Households by Year Householder Moved In

| 93,509 | 428,193 |
| ---: | ---: |
| $16.3 \%$ | $17.9 \%$ |
| $27.4 \%$ | $28.8 \%$ |
| $15.7 \%$ | $16.0 \%$ |
| $20.5 \%$ | $17.6 \%$ |
| $12.3 \%$ | $10.9 \%$ |
| $7.7 \%$ | $8.8 \%$ |
| 1993 | 1994 |


Total 5,760

2000 Housing Units by Units in Structure
T

5,760
24.1\%
29.5\%
15.9\%
17.2\%
9.5\%

Moved in 1969 or Earlier $3.8 \%$
Median Year Householder Moved In 1996

Total
5,93
1, Attached
2
3 or 4
5 to 9
10 to 19
20+
Mobile Home
Other

2000 Housing Units by Year Structure Built
Tota
1999 to March 2000
5,905

1990 to 1994 2.7\%
1980 to 1989 16.8\%
1970 to 1979 37.5\%
1969 or Earlier 41.2\%
Median Year Structure Built 1972

| 95,462 | 438,623 |
| ---: | ---: |
| $72.0 \%$ | $65.8 \%$ |
| $8.0 \%$ | $8.2 \%$ |
| $0.7 \%$ | $1.0 \%$ |
| $3.9 \%$ | $4.2 \%$ |
| $2.0 \%$ | $3.8 \%$ |
| $1.6 \%$ | $3.4 \%$ |
| $8.9 \%$ | $10.5 \%$ |
| $2.9 \%$ | $3.0 \%$ |
| $0.1 \%$ | $0.1 \%$ |


| 95,444 | 438,640 |
| ---: | ---: |
| $0.7 \%$ | $0.9 \%$ |
| $2.6 \%$ | $2.5 \%$ |
| $3.2 \%$ | $4.3 \%$ |
| $20.1 \%$ | $15.5 \%$ |
| $27.1 \%$ | $20.7 \%$ |
| $46.3 \%$ | $56.2 \%$ |
| 1971 | 1967 |

[^9]Seasons Place 10-Mile Radius
Latitude: 33.995207
18558 E Gale Ave, Rowland Heights, CA 91748
Longitude: -117.898901
Ring: 1, 5, 10 Miles

|  | 1 mile radius | 5 miles radius | 10 miles radius |
| :--- | ---: | ---: | ---: |
|  | Top 3 Tapestry Segments |  |  |
| 1. | International Marketpl | Pacific Heights | Urban Villages |
| 2. | Pacific Heights | Urban Villages | Las Casas |
| 3. | Urban Villages | Suburban Splendor | Pacific Heights |

2010 Consumer Spending shows the amount spent on a variety of goods and services by households that reside in the market area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue.

Apparel \& Services: Total \$
Average Spent
Spending Potential Index
Computers \& Accessories: Total \$
Average Spent
Spending Potential Index
Education: Total \$
Average Spent
Spending Potential Index
Entertainment/Recreation: Total \$
Average Spent
Spending Potential Index
Food at Home: Total \$
Average Spent
Spending Potential Index
Food Away from Home: Total \$
Average Spent
Spending Potential Index
Health Care: Total \$
Average Spent
Spending Potential Index
HH Furnishings \& Equipment: Total \$
Average Spent
Spending Potential Index
Investments: Total \$
Average Spent
Spending Potential Index
Retail Goods: Total \$
Average Spent
Spending Potential Index
Shelter: Total \$
Average Spent
Spending Potential Index
TV/Video/Audio: Total \$
Average Spent
Spending Potential Index
Travel: Total \$
Average Spent
Spending Potential Index
Vehicle Maintenance \& Repairs: Total \$
Average Spent
Spending Potential Index

\$1,241,321 \$214.98

98
\$5,698,341 \$986.90

81
\$16,649,370
\$2,883.51
89
\$23,422,554
\$4,056.56
91
\$16,485,764
\$2,855.17
89
\$16,329,748
\$2,828.15
76
\$9,489,744
\$1,643.53
80
\$9,542,343
\$1,652.64
95
\$118,785,500
\$20,572.48
83
\$90,615,992
\$15,693.80
99
\$6,048,289
\$1,047.50
84
\$10,582,856
\$1,832.85
97
\$4,798,762
\$831.10
88


86
\$28,717,004
$\$ 297.99$
135
\$132,512,276
\$1,375.04
113
\$398,930,555
\$4,139.57
128
\$518,275,692
\$5,377.98
120
\$370,851,866
\$3,848.21
120
\$393,010,904
\$4,078.15
109
\$228,861,524
\$2,374.82
115
\$246,768,666
\$2,560.64
147
\$2,806,887,251
\$29,126.15
117
\$2,076,969,776
\$21,552.04
137
\$136,859,166
\$1,420.14

## 114

\$259,978,608
\$2,697.71
143
\$112,607,136
\$1,168.49
124
\$878,014,328 \$1,973.86

82
\$122,458,886
\$275.30
125
\$595,683,717 \$1,339.16

110
\$1,698,058,097
\$3,817.41
118
\$2,298,940,067
\$5,168.25
116
\$1,648,209,860
\$3,705.34
115
\$1,702,940,838
\$3,828.38
103
\$970,534,952
\$2,181.86
106
\$982,477,546
\$2,208.71
127
\$12,144,766,476
\$27,302.65
\$8,975,247,555
\$20,177.26
128
\$604,547,421
\$1,359.08
109
\$1,081,870,490
\$2,432.15
128
\$485,728,606
\$1,091.97
116

Data Note: The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2005 and 2006 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.


Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity, Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services \& Drinking Establishments subsector.

[^10]Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 1 mile radius
Industry Group
General Merchandise Stores (NAICS 452)
Department Stores Excluding Leased Depts.(NAICS 4521)
Other General Merchandise Stores (NAICS 4529)
Miscellaneous Store Retailers (NAICS 453)
Florists (NAICS 4531)
Office Supplies, Stationery, and Gift Stores (NAICS 4532)
Used Merchandise Stores (NAICS 4533)
Other Miscellaneous Store Retailers (NAICS 4539)

Nonstore Retailers (NAICS 454)
Electronic Shopping and Mail-Order Houses (NAICS 4541)
Vending Machine Operators (NAICS 4542)
Direct Selling Establishments (NAICS 4543)

Food Services \& Drinking Places (NAICS 722)
Full-Service Restaurants (NAICS 7221)
Limited-Service Eating Places (NAICS 7222)
Special Food Services (NAICS 7223)
Drinking Places - Alcoholic Beverages (NAICS 7224)

| Demand | Supply |  | Leakage/Surplus | Number of |
| :---: | :---: | :---: | :---: | :---: |
| (Retail Potential) | (Retail Sales) | Retail Gap | Factor | Businesses |
| \$13,370,202 | \$87,134,358 | \$-73,764,156 | -73.4 | 10 |
| \$3,977,233 | \$14,059,344 | \$-10,082,111 | -55.9 | 4 |
| \$9,392,969 | \$73,075,014 | \$-63,682,045 | -77.2 | 6 |
| \$2,410,513 | \$9,555,508 | \$-7,144,995 | -59.7 | 30 |
| \$251,277 | \$641,273 | \$-389,996 | -43.7 | 4 |
| \$863,745 | \$5,378,313 | \$-4,514,568 | -72.3 | 11 |
| \$176,966 | \$1,205,056 | \$-1,028,090 | -74.4 | 1 |
| \$1,118,525 | \$2,330,866 | \$-1,212,341 | -35.1 | 14 |
| \$4,170,625 | \$15,571,635 | \$-11,401,010 | -57.7 | 3 |
| \$2,912,759 | \$1,705,960 | \$1,206,799 | 26.1 | 1 |
| \$229,363 | \$12,095,519 | \$-11,866,156 | -96.3 | 1 |
| \$1,028,503 | \$1,770,156 | \$-741,653 | -26.5 | 2 |
| \$19,404,958 | \$121,823,619 | \$-102,418,661 | -72.5 | 146 |
| \$9,071,318 | \$65,399,702 | \$-56,328,384 | -75.6 | 108 |
| \$7,972,975 | \$54,950,515 | \$-46,977,540 | -74.7 | 35 |
| \$2,093,902 | \$1,309,698 | \$784,204 | 23.0 | 2 |
| \$266,763 | \$163,704 | \$103,059 | 23.9 | 1 |

Leakage/Surplus Factor by Industry Subsector


[^11]
# 2010 Retail MarketPlace Profile <br> Prepared by John HsuCCIM 

## Leakage/Surplus Factor by Industry Group



[^12] Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services \& Drinking Establishments subsector.

[^13]Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 5 miles radius

|  | Demand | Supply |  | Leakage/Surplus | Number of |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group | (Retail Potential) | (Retail Sales) | Retail Gap | Factor | Businesses |
| General Merchandise Stores (NAICS 452) | \$308,215,077 | \$366,670,754 | \$-58,455,677 | -8.7 | 59 |
| Department Stores Excluding Leased Depts.(NAICS 4521) | \$93,484,294 | \$90,766,997 | \$2,717,297 | 1.5 | 22 |
| Other General Merchandise Stores (NAICS 4529) | \$214,730,783 | \$275,903,757 | \$-61,172,974 | -12.5 | 37 |
| Miscellaneous Store Retailers (NAICS 453) | \$58,030,112 | \$46,992,181 | \$11,037,931 | 10.5 | 208 |
| Florists (NAICS 4531) | \$6,645,928 | \$3,212,577 | \$3,433,351 | 34.8 | 34 |
| Office Supplies, Stationery, and Gift Stores (NAICS 4532) | \$20,299,622 | \$24,201,423 | \$-3,901,801 | -8.8 | 69 |
| Used Merchandise Stores (NAICS 4533) | \$4,039,686 | \$2,580,138 | \$1,459,548 | 22.0 | 15 |
| Other Miscellaneous Store Retailers (NAICS 4539) | \$27,044,876 | \$16,998,043 | \$10,046,833 | 22.8 | 90 |
| Nonstore Retailers (NAICS 454) | \$93,853,333 | \$332,963,140 | \$-239,109,807 | -56.0 | 25 |
| Electronic Shopping and Mail-Order Houses (NAICS 4541) | \$66,822,680 | \$302,688,550 | \$-235,865,870 | -63.8 | 10 |
| Vending Machine Operators (NAICS 4542) | \$4,848,505 | \$23,318,537 | \$-18,470,032 | -65.6 | 8 |
| Direct Selling Establishments (NAICS 4543) | \$22,182,148 | \$6,956,053 | \$15,226,095 | 52.3 | 7 |
| Food Services \& Drinking Places (NAICS 722) | \$439,767,401 | \$503,283,500 | \$-63,516,099 | -6.7 | 709 |
| Full-Service Restaurants (NAICS 7221) | \$205,431,966 | \$245,065,551 | \$-39,633,585 | -8.8 | 456 |
| Limited-Service Eating Places (NAICS 7222) | \$182,513,056 | \$232,634,169 | \$-50,121,113 | -12.1 | 222 |
| Special Food Services (NAICS 7223) | \$46,063,436 | \$21,728,103 | \$24,335,333 | 35.9 | 17 |
| Drinking Places - Alcoholic Beverages (NAICS 7224) | \$5,758,943 | \$3,855,677 | \$1,903,266 | 19.8 | 14 |

Leakage/Surplus Factor by Industry Subsector


[^14]
## Leakage/Surplus Factor by Industry Group



[^15] Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services \& Drinking Establishments subsector.

Sources: Esri and Infogroup

Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748
Ring: 10 miles radius

|  | Demand | Supply |  | Leakage/Surplus | Number of |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group | (Retail Potential) | (Retail Sales) | Retail Gap | Factor | Businesses |
| General Merchandise Stores (NAICS 452) | \$1,383,747,313 | \$1,966,058,809 | \$-582,311,496 | -17.4 | 289 |
| Department Stores Excluding Leased Depts.(NAICS 4521) | \$421,222,690 | \$581,062,709 | \$-159,840,019 | -15.9 | 130 |
| Other General Merchandise Stores (NAICS 4529) | \$962,524,623 | \$1,384,996,100 | \$-422,471,477 | -18.0 | 159 |
| Miscellaneous Store Retailers (NAICS 453) | \$246,885,563 | \$314,254,541 | \$-67,368,978 | -12.0 | 1,183 |
| Florists (NAICS 4531) | \$26,714,544 | \$19,001,313 | \$7,713,231 | 16.9 | 178 |
| Office Supplies, Stationery, and Gift Stores (NAICS 4532) | \$86,474,413 | \$124,411,385 | \$-37,936,972 | -18.0 | 376 |
| Used Merchandise Stores (NAICS 4533) | \$15,710,203 | \$31,934,039 | \$-16,223,836 | -34.1 | 152 |
| Other Miscellaneous Store Retailers (NAICS 4539) | \$117,986,403 | \$138,907,804 | \$-20,921,401 | -8.1 | 477 |
| Nonstore Retailers (NAICS 454) | \$409,304,163 | \$531,791,183 | \$-122,487,020 | -13.0 | 145 |
| Electronic Shopping and Mail-Order Houses (NAICS 4541) | \$290,526,566 | \$402,426,647 | \$-111,900,081 | -16.1 | 51 |
| Vending Machine Operators (NAICS 4542) | \$20,045,105 | \$50,188,516 | \$-30,143,411 | -42.9 | 40 |
| Direct Selling Establishments (NAICS 4543) | \$98,732,492 | \$79,176,020 | \$19,556,472 | 11.0 | 54 |
| Food Services \& Drinking Places (NAICS 722) | \$1,935,762,994 | \$2,392,116,049 | \$-456,353,055 | -10.5 | 3,132 |
| Full-Service Restaurants (NAICS 7221) | \$890,785,210 | \$1,011,735,467 | \$-120,950,257 | -6.4 | 1,829 |
| Limited-Service Eating Places (NAICS 7222) | \$828,061,983 | \$1,192,155,644 | \$-364,093,661 | -18.0 | 1,104 |
| Special Food Services (NAICS 7223) | \$191,281,403 | \$162,610,562 | \$28,670,841 | 8.1 | 106 |
| Drinking Places - Alcoholic Beverages (NAICS 7224) | \$25,634,398 | \$25,614,376 | \$20,022 | 0.0 | 93 |

Leakage/Surplus Factor by Industry Subsector


[^16]
## Leakage/Surplus Factor by Industry Group



[^17]Demographic and Income Profile
Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 1 mile radius

| Summary |  | 2010 |  | 2011 |  | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Population |  | 21,049 |  | 21,040 |  | 21,093 |
| Households |  | 5,896 |  | 5,890 |  | 5,912 |
| Families |  | 4,901 |  | 4,895 |  | 4,912 |
| Average Household Size |  | 3.57 |  | 3.57 |  | 3.56 |
| Owner Occupied Housing Units |  | 2,646 |  | 2,575 |  | 2,646 |
| Renter Occupied Housing Units |  | 3,250 |  | 3,315 |  | 3,266 |
| Median Age |  | 34.2 |  | 34.3 |  | 34.7 |
| Trends: 2011-2016 Annual Rate |  | Area |  | State |  | National |
| Population |  | 0.05\% |  | 0.66\% |  | 0.67\% |
| Households |  | 0.08\% |  | 0.63\% |  | 0.71\% |
| Families |  | 0.07\% |  | 0.63\% |  | 0.57\% |
| Owner HHs |  | 0.55\% |  | 0.99\% |  | 0.91\% |
| Median Household Income |  | 3.62\% |  | 3.39\% |  | 2.75\% |
| Households by Income |  |  | 2011 |  | 2016 |  |
|  |  |  | Number | Percent | Number | Percent |
| <\$15,000 |  |  | 818 | 13.9\% | 794 | 13.4\% |
| \$15,000-\$24,999 |  |  | 777 | 13.2\% | 606 | 10.3\% |
| \$25,000-\$34,999 |  |  | 765 | 13.0\% | 639 | 10.8\% |
| \$35,000-\$49,999 |  |  | 977 | 16.6\% | 857 | 14.5\% |
| \$50,000-\$74,999 |  |  | 989 | 16.8\% | 992 | 16.8\% |
| \$75,000-\$99,999 |  |  | 677 | 11.5\% | 911 | 15.4\% |
| \$100,000-\$149,999 |  |  | 650 | 11.0\% | 818 | 13.8\% |
| \$150,000-\$199,999 |  |  | 141 | 2.4\% | 180 | 3.0\% |
| \$200,000+ |  |  | 94 | 1.6\% | 114 | 1.9\% |
|  |  |  |  |  |  |  |
| Median Household Income |  |  | \$42,709 |  | \$51,023 |  |
| Average Household Income |  |  | \$57,903 |  | \$66,114 |  |
| Per Capita Income |  |  | \$15,767 |  | \$18,044 |  |
|  | 2010 |  | 2011 |  | 2016 |  |
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0-4 | 1,382 | 6.6\% | 1,358 | 6.5\% | 1,369 | 6.5\% |
| 5-9 | 1,261 | 6.0\% | 1,258 | 6.0\% | 1,249 | 5.9\% |
| 10-14 | 1,462 | 6.9\% | 1,460 | 6.9\% | 1,463 | 6.9\% |
| 15-19 | 1,688 | 8.0\% | 1,672 | 7.9\% | 1,556 | 7.4\% |
| 20-24 | 1,825 | 8.7\% | 1,830 | 8.7\% | 1,761 | 8.3\% |
| 25-34 | 3,139 | 14.9\% | 3,152 | 15.0\% | 3,225 | 15.3\% |
| 35-44 | 2,948 | 14.0\% | 2,926 | 13.9\% | 2,823 | 13.4\% |
| 45-54 | 2,942 | 14.0\% | 2,917 | 13.9\% | 2,680 | 12.7\% |
| 55-64 | 2,224 | 10.6\% | 2,251 | 10.7\% | 2,419 | 11.5\% |
| 65-74 | 1,233 | 5.9\% | 1,267 | 6.0\% | 1,554 | 7.4\% |
| 75-84 | 696 | 3.3\% | 698 | 3.3\% | 717 | 3.4\% |
| 85+ | 252 | 1.2\% | 252 | 1.2\% | 277 | 1.3\% |
|  | 2010 |  | 2011 |  | 2016 |  |
| Race and Ethnicity | Number | Percent | Number | Percent | Number | Percent |
| White Alone | 5,809 | 27.6\% | 5,822 | 27.7\% | 5,971 | 28.3\% |
| Black Alone | 371 | 1.8\% | 369 | 1.8\% | 350 | 1.7\% |
| American Indian Alone | 145 | 0.7\% | 147 | 0.7\% | 146 | 0.7\% |
| Asian Alone | 8,854 | 42.1\% | 8,811 | 41.9\% | 8,897 | 42.2\% |
| Pacific Islander Alone | 33 | 0.2\% | 33 | 0.2\% | 31 | 0.1\% |
| Some Other Race Alone | 5,083 | 24.1\% | 5,105 | 24.3\% | 4,974 | 23.6\% |
| Two or More Races | 754 | 3.6\% | 755 | 3.6\% | 724 | 3.4\% |
| Hispanic Origin (Any Race) | 10,319 | 49.0\% | 10,370 | 49.3\% | 10,494 | 49.8\% |

Data Note: Income is expressed in current dollars.
Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

Trends 2011-2016


Population by Age


## 2011 Household Income



2011 Population by Race


2011 Percent Hispanic Origin: 49.3\%

## Demographic and Income Profile

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 5 mile radius

Longitude: -117.8989005

| Summary |  | 2010 |  | 2011 |  | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Population |  | 329,589 |  | 330,102 |  | 331,703 |
| Households |  | 94,122 |  | 94,176 |  | 94,790 |
| Families |  | 78,655 |  | 78,745 |  | 79,309 |
| Average Household Size |  | 3.49 |  | 3.50 |  | 3.49 |
| Owner Occupied Housing Units |  | 68,233 |  | 67,245 |  | 68,549 |
| Renter Occupied Housing Units |  | 25,889 |  | 26,931 |  | 26,242 |
| Median Age |  | 37.2 |  | 37.3 |  | 37.9 |
| Trends: 2011-2016 Annual Rate |  | Area |  | State |  | National |
| Population |  | 0.10\% |  | 0.66\% |  | 0.67\% |
| Households |  | 0.13\% |  | 0.63\% |  | 0.71\% |
| Families |  | 0.14\% |  | 0.63\% |  | 0.57\% |
| Owner HHs |  | 0.39\% |  | 0.99\% |  | 0.91\% |
| Median Household Income |  | 2.69\% |  | 3.39\% |  | 2.75\% |
| Households by Income |  |  | 2011 |  | 2016 |  |
|  |  |  | Number | Percent | Number | Percent |
| <\$15,000 |  |  | 6,889 | 7.3\% | 6,145 | 6.5\% |
| \$15,000-\$24,999 |  |  | 6,623 | 7.0\% | 4,789 | 5.1\% |
| \$25,000-\$34,999 |  |  | 7,212 | 7.7\% | 5,655 | 6.0\% |
| \$35,000-\$49,999 |  |  | 11,126 | 11.8\% | 9,037 | 9.5\% |
| \$50,000-\$74,999 |  |  | 17,511 | 18.6\% | 16,403 | 17.3\% |
| \$75,000-\$99,999 |  |  | 15,147 | 16.1\% | 18,409 | 19.4\% |
| \$100,000-\$149,999 |  |  | 17,511 | 18.6\% | 20,117 | 21.2\% |
| \$150,000-\$199,999 |  |  | 6,853 | 7.3\% | 8,373 | 8.8\% |
| \$200,000+ |  |  | 5,305 | 5.6\% | 5,862 | 6.2\% |
|  |  |  |  |  |  |  |
| Median Household Income |  |  | \$70,575 |  | \$80,592 |  |
| Average Household Income |  |  | \$87,517 |  | \$99,714 |  |
| Per Capita Income |  |  | \$25,071 |  | \$28,602 |  |
|  | 2010 |  | 2011 |  | 2016 |  |
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0-4 | 18,512 | 5.6\% | 18,267 | 5.5\% | 18,453 | 5.6\% |
| 5-9 | 20,105 | 6.1\% | 20,060 | 6.1\% | 19,942 | 6.0\% |
| 10-14 | 23,987 | 7.3\% | 23,987 | 7.3\% | 24,106 | 7.3\% |
| 15-19 | 26,600 | 8.1\% | 26,481 | 8.0\% | 24,723 | 7.5\% |
| 20-24 | 24,443 | 7.4\% | 24,573 | 7.4\% | 23,669 | 7.1\% |
| 25-34 | 41,608 | 12.6\% | 41,767 | 12.7\% | 42,690 | 12.9\% |
| 35-44 | 44,050 | 13.4\% | 43,821 | 13.3\% | 42,177 | 12.7\% |
| 45-54 | 50,140 | 15.2\% | 49,812 | 15.1\% | 45,668 | 13.8\% |
| 55-64 | 40,324 | 12.2\% | 40,878 | 12.4\% | 43,830 | 13.2\% |
| 65-74 | 22,681 | 6.9\% | 23,293 | 7.1\% | 28,437 | 8.6\% |
| 75-84 | 12,707 | 3.9\% | 12,721 | 3.9\% | 13,116 | 4.0\% |
| 85+ | 4,430 | 1.3\% | 4,439 | 1.3\% | 4,892 | 1.5\% |
|  |  |  |  |  |  |  |
| Race and Ethnicity | Number | Percent | Number | Percent | Number | Percent |
| White Alone | 132,135 | 40.1\% | 132,468 | 40.1\% | 134,455 | 40.5\% |
| Black Alone | 7,856 | 2.4\% | 7,868 | 2.4\% | 7,527 | 2.3\% |
| American Indian Alone | 2,115 | 0.6\% | 2,123 | 0.6\% | 2,095 | 0.6\% |
| Asian Alone | 112,794 | 34.2\% | 112,423 | 34.1\% | 113,702 | 34.3\% |
| Pacific Islander Alone | 493 | 0.2\% | 492 | 0.1\% | 479 | 0.1\% |
| Some Other Race Alone | 62,098 | 18.8\% | 62,599 | 19.0\% | 61,699 | 18.6\% |
| Two or More Races | 12,098 | 3.7\% | 12,129 | 3.7\% | 11,747 | 3.5\% |
| Hispanic Origin (Any Race) | 153,320 | 46.5\% | 154,578 | 46.8\% | 159,185 | 48.0\% |

Data Note: Income is expressed in current dollars.
Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

Demographic and Income Profile
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292
Ring: 5 mile radius

Trends 2011-2016


Population by Age


2011 Household Income


2011 Population by Race


2011 Percent Hispanic Origin: 46.8\%

Demographic and Income Profile
Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 10 mile radius Longitude: -117.8989005

| Summary |  | 2010 |  | 2011 |  | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Population |  | 1,502,611 |  | 1,506,823 |  | 1,528,680 |
| Households |  | 437,779 |  | 438,957 |  | 445,670 |
| Families |  | 346,751 |  | 347,703 |  | 352,979 |
| Average Household Size |  | 3.38 |  | 3.38 |  | 3.38 |
| Owner Occupied Housing Units |  | 283,685 |  | 278,996 |  | 287,674 |
| Renter Occupied Housing Units |  | 154,094 |  | 159,961 |  | 157,997 |
| Median Age |  | 34.8 |  | 34.9 |  | 35.4 |
| Trends: 2011-2016 Annual Rate |  | Area |  | State |  | National |
| Population |  | 0.29\% |  | 0.66\% |  | 0.67\% |
| Households |  | 0.30\% |  | 0.63\% |  | 0.71\% |
| Families |  | 0.30\% |  | 0.63\% |  | 0.57\% |
| Owner HHs |  | 0.61\% |  | 0.99\% |  | 0.91\% |
| Median Household Income |  | 3.70\% |  | 3.39\% |  | 2.75\% |
| Households by Income |  |  | 2011 |  | 2016 |  |
|  |  |  | Number | Percent | Number | Percent |
| <\$15,000 |  |  | 36,465 | 8.3\% | 34,022 | 7.6\% |
| \$15,000-\$24,999 |  |  | 37,963 | 8.6\% | 28,503 | 6.4\% |
| \$25,000-\$34,999 |  |  | 37,902 | 8.6\% | 30,787 | 6.9\% |
| \$35,000-\$49,999 |  |  | 56,237 | 12.8\% | 47,327 | 10.6\% |
| \$50,000-\$74,999 |  |  | 84,248 | 19.2\% | 81,300 | 18.2\% |
| \$75,000-\$99,999 |  |  | 64,258 | 14.6\% | 79,763 | 17.9\% |
| \$100,000-\$149,999 |  |  | 73,142 | 16.7\% | 84,969 | 19.1\% |
| \$150,000-\$199,999 |  |  | 27,862 | 6.3\% | 35,091 | 7.9\% |
| \$200,000+ |  |  | 20,875 | 4.8\% | 23,904 | 5.4\% |
|  |  |  |  |  |  |  |
| Median Household Income |  |  | \$62,713 |  | \$75,196 |  |
| Average Household Income |  |  | \$81,121 |  | \$92,693 |  |
| Per Capita Income |  |  | \$24,101 |  | \$27,504 |  |
|  | 2010 |  | 2011 |  | 2016 |  |
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0-4 | 95,884 | 6.4\% | 94,734 | 6.3\% | 96,859 | 6.3\% |
| 5-9 | 100,330 | 6.7\% | 100,239 | 6.7\% | 100,826 | 6.6\% |
| 10-14 | 112,546 | 7.5\% | 112,629 | 7.5\% | 114,474 | 7.5\% |
| 15-19 | 127,231 | 8.5\% | 126,829 | 8.4\% | 120,025 | 7.9\% |
| 20-24 | 119,979 | 8.0\% | 120,761 | 8.0\% | 118,020 | 7.7\% |
| 25-34 | 198,697 | 13.2\% | 199,840 | 13.3\% | 206,906 | 13.5\% |
| 35-44 | 207,313 | 13.8\% | 206,611 | 13.7\% | 201,546 | 13.2\% |
| 45-54 | 214,394 | 14.3\% | 213,442 | 14.2\% | 198,122 | 13.0\% |
| 55-64 | 160,962 | 10.7\% | 163,548 | 10.9\% | 177,489 | 11.6\% |
| 65-74 | 89,525 | 6.0\% | 92,162 | 6.1\% | 113,896 | 7.5\% |
| 75-84 | 54,418 | 3.6\% | 54,591 | 3.6\% | 56,869 | 3.7\% |
| 85+ | 21,333 | 1.4\% | 21,436 | 1.4\% | 23,649 | 1.5\% |
|  | 2010 |  | 2011 |  | 2016 |  |
| Race and Ethnicity | Number | Percent | Number | Percent | Number | Percent |
| White Alone | 772,377 | 51.4\% | 774,590 | 51.4\% | 790,069 | 51.7\% |
| Black Alone | 37,208 | 2.5\% | 37,256 | 2.5\% | 36,400 | 2.4\% |
| American Indian Alone | 12,945 | 0.9\% | 12,977 | 0.9\% | 12,946 | 0.8\% |
| Asian Alone | 290,512 | 19.3\% | 289,700 | 19.2\% | 298,776 | 19.5\% |
| Pacific Islander Alone | 2,504 | 0.2\% | 2,504 | 0.2\% | 2,490 | 0.2\% |
| Some Other Race Alone | 325,692 | 21.7\% | 328,233 | 21.8\% | 327,132 | 21.4\% |
| Two or More Races | 61,374 | 4.1\% | 61,563 | 4.1\% | 60,865 | 4.0\% |
| Hispanic Origin (Any Race) | 805,628 | 53.6\% | 811,941 | 53.9\% | 844,907 | 55.3\% |

Data Note: Income is expressed in current dollars.
Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

Demographic and Income Profile
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292
Ring: 10 mile radius
Trends 2011-2016


Population by Age


2011 Household Income 2011 Population by Race


2011 Percent Hispanic Origin: 53.9\%

[^18]Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 1 mile radius

Prepared by John HsuCCIM
Latitude: 33.995207292
Longitude: -117.8989005

| Top Tapestry Segments Percent | Demographic Summary | 2011 | 2016 |
| :---: | :---: | :---: | :---: |
| International Marketplace 39.6\% | Population | 21,040 | 21,093 |
| Pacific Heights 38.7\% | Households | 5,890 | 5,912 |
| Urban Villages 15.2\% | Families | 4,895 | 4,912 |
| Las Casas 6.6\% | Median Age | 34.3 | 34.7 |
| Top Rung 0.0\% | Median Household Income | \$42,709 | \$51,023 |
|  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services | 62 | \$1,428.25 | \$8,411,916 |
| Men's | 58 | \$255.99 | \$1,507,720 |
| Women's | 54 | \$430.99 | \$2,538,387 |
| Children's | 63 | \$244.95 | \$1,442,649 |
| Footwear | 44 | \$177.82 | \$1,047,296 |
| Watches \& Jewelry | 87 | \$164.42 | \$968,387 |
| Apparel Products and Services (1) | 170 | \$154.08 | \$907,477 |
| Computer |  |  |  |
| Computers and Hardware for Home Use | 95 | \$177.07 | \$1,042,886 |
| Software and Accessories for Home Use | 101 | \$27.85 | \$164,031 |
| Entertainment \& Recreation | 88 | \$2,740.56 | \$16,140,966 |
| Fees and Admissions | 93 | \$559.41 | \$3,294,718 |
| Membership Fees for Clubs (2) | 90 | \$143.68 | \$846,216 |
| Fees for Participant Sports, excl. Trips | 94 | \$96.88 | \$570,579 |
| Admission to Movie/Theatre/Opera/Ballet | 98 | \$144.55 | \$851,364 |
| Admission to Sporting Events, excl. Trips | 75 | \$43.27 | \$254,869 |
| Fees for Recreational Lessons | 99 | \$130.34 | \$767,680 |
| Dating Services | 91 | \$0.68 | \$4,009 |
| TV/Video/Audio | 81 | \$976.13 | \$5,749,077 |
| Community Antenna or Cable TV | 75 | \$524.32 | \$3,088,088 |
| Televisions | 88 | \$165.17 | \$972,780 |
| VCRs, Video Cameras, and DVD Players | 97 | \$19.08 | \$112,353 |
| Video Cassettes and DVDs | 91 | \$46.34 | \$272,906 |
| Video and Computer Game Hardware and Software | 82 | \$44.20 | \$260,301 |
| Satellite Dishes | 91 | \$1.11 | \$6,550 |
| Rental of Video Cassettes and DVDs | 95 | \$38.00 | \$223,824 |
| Streaming/Downloaded Video | 87 | \$1.19 | \$7,007 |
| Audio (3) | 90 | \$128.51 | \$756,874 |
| Rental and Repair of TV/Radio/Sound Equipment | 112 | \$8.22 | \$48,394 |
| Pets | 102 | \$423.90 | \$2,496,625 |
| Toys and Games (4) | 79 | \$110.72 | \$652,092 |
| Recreational Vehicles and Fees (5) | 99 | \$311.24 | \$1,833,120 |
| Sports/Recreation/Exercise Equipment (6) | 71 | \$124.99 | \$736,159 |
| Photo Equipment and Supplies (7) | 91 | \$91.33 | \$537,885 |
| Reading (8) | 86 | \$128.39 | \$756,163 |
| Catered Affairs (9) | 61 | \$14.45 | \$85,129 |
| Food | 86 | \$6,444.97 | \$37,958,770 |
| Food at Home | 87 | \$3,779.70 | \$22,261,160 |
| Bakery and Cereal Products | 84 | \$484.65 | \$2,854,443 |
| Meats, Poultry, Fish, and Eggs | 87 | \$878.30 | \$5,172,923 |
| Dairy Products | 86 | \$412.50 | \$2,429,467 |
| Fruits and Vegetables | 93 | \$705.95 | \$4,157,811 |
| Snacks and Other Food at Home (10) | 86 | \$1,298.29 | \$7,646,516 |
| Food Away from Home | 85 | \$2,665.28 | \$15,697,610 |
| Alcoholic Beverages | 86 | \$477.79 | \$2,814,020 |
| Nonalcoholic Beverages at Home | 86 | \$365.40 | \$2,152,064 |

 may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292
Ring: 1 mile radius
Longitude: -117.8989005

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Investments | 95 | \$1,604.58 | \$9,450,429 |
| Vehicle Loans | 77 | \$3,684.12 | \$21,698,236 |
| Health |  |  |  |
| Nonprescription Drugs | 75 | \$75.36 | \$443,827 |
| Prescription Drugs | 62 | \$299.13 | \$1,761,788 |
| Eyeglasses and Contact Lenses | 81 | \$60.03 | \$353,567 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 88 | \$8,004.71 | \$47,145,076 |
| Maintenance and Remodeling Services | 86 | \$1,658.09 | \$9,765,601 |
| Maintenance and Remodeling Materials (12) | 86 | \$308.33 | \$1,815,976 |
| Utilities, Fuel, and Public Services | 74 | \$3,237.47 | \$19,067,626 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 92 | \$119.20 | \$702,048 |
| Furniture | 90 | \$526.68 | \$3,101,943 |
| Floor Coverings | 73 | \$52.76 | \$310,751 |
| Major Appliances (14) | 81 | \$238.05 | \$1,402,050 |
| Housewares (15) | 87 | \$72.51 | \$427,051 |
| Small Appliances | 83 | \$26.46 | \$155,843 |
| Luggage | 95 | \$8.50 | \$50,068 |
| Telephones and Accessories | 63 | \$26.03 | \$153,320 |
| Household Operations |  |  |  |
| Child Care | 86 | \$384.04 | \$2,261,853 |
| Lawn and Garden (16) | 80 | \$326.22 | \$1,921,302 |
| Moving/Storage/Freight Express | 123 | \$72.50 | \$427,026 |
| Housekeeping Supplies (17) | 81 | \$547.78 | \$3,226,264 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 66 | \$294.78 | \$1,736,164 |
| Vehicle Insurance | 82 | \$930.26 | \$5,478,922 |
| Life/Other Insurance | 68 | \$275.51 | \$1,622,652 |
| Health Insurance | 71 | \$1,328.98 | \$7,827,255 |
| Personal Care Products (18) | 87 | \$335.38 | \$1,975,275 |
| School Books and Supplies (19) | 78 | \$80.87 | \$476,271 |
| Smoking Products | 67 | \$279.31 | \$1,645,053 |
| Transportation |  |  |  |
| Vehicle Purchases (Net Outlay) (20) | 84 | \$3,576.67 | \$21,065,391 |
| Gasoline and Motor Oil | 77 | \$2,129.52 | \$12,542,159 |
| Vehicle Maintenance and Repairs | 86 | \$787.52 | \$4,638,214 |
| Travel |  |  |  |
| Airline Fares | 105 | \$468.06 | \$2,756,737 |
| Lodging on Trips | 91 | \$384.59 | \$2,265,079 |
| Auto/Truck/Van Rental on Trips | 105 | \$37.78 | \$222,491 |
| Food and Drink on Trips | 93 | \$391.12 | \$2,303,556 |

 may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 1 mile radius
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.
(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.
 may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 5 mile radius

Prepared by John HsuCCIM
Latitude: 33.995207292
Longitude: -117.8989005

| Top Tapestry Segments Percent | Demographic Summary | 2011 | 2016 |
| :---: | :---: | :---: | :---: |
| Pacific Heights 37.2\% | Population | 330,102 | 331,703 |
| Urban Villages 27.3\% | Households | 94,176 | 94,790 |
| Suburban Splendor 5.3\% | Families | 78,745 | 79,309 |
| Pleasant-Ville 5.0\% | Median Age | 37.3 | 37.9 |
| Connoisseurs 4.7\% | Median Household Income | \$70,575 | \$80,592 |
|  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services | 90 | \$2,082.55 | \$196,125,356 |
| Men's | 85 | \$377.45 | \$35,546,087 |
| Women's | 80 | \$642.90 | \$60,545,832 |
| Children's | 90 | \$348.67 | \$32,835,729 |
| Footwear | 63 | \$255.51 | \$24,062,763 |
| Watches \& Jewelry | 134 | \$252.58 | \$23,787,151 |
| Apparel Products and Services (1) | 226 | \$205.44 | \$19,347,795 |
| Computer |  |  |  |
| Computers and Hardware for Home Use | 141 | \$261.38 | \$24,615,298 |
| Software and Accessories for Home Use | 149 | \$41.15 | \$3,875,006 |
| Entertainment \& Recreation | 135 | \$4,207.13 | \$396,209,485 |
| Fees and Admissions | 146 | \$877.92 | \$82,678,763 |
| Membership Fees for Clubs (2) | 145 | \$230.18 | \$21,677,125 |
| Fees for Participant Sports, excl. Trips | 150 | \$154.91 | \$14,588,906 |
| Admission to Movie/Theatre/Opera/Ballet | 147 | \$216.13 | \$20,354,194 |
| Admission to Sporting Events, excl. Trips | 121 | \$70.03 | \$6,594,752 |
| Fees for Recreational Lessons | 156 | \$205.84 | \$19,385,369 |
| Dating Services | 111 | \$0.83 | \$78,417 |
| TV/Video/Audio | 119 | \$1,437.68 | \$135,394,320 |
| Community Antenna or Cable TV | 110 | \$771.48 | \$72,655,032 |
| Televisions | 135 | \$252.23 | \$23,753,864 |
| VCRs, Video Cameras, and DVD Players | 138 | \$27.28 | \$2,568,852 |
| Video Cassettes and DVDs | 129 | \$65.77 | \$6,194,351 |
| Video and Computer Game Hardware and Software | 118 | \$64.05 | \$6,032,353 |
| Satellite Dishes | 143 | \$1.75 | \$164,592 |
| Rental of Video Cassettes and DVDs | 137 | \$54.71 | \$5,152,038 |
| Streaming/Downloaded Video | 123 | \$1.67 | \$157,490 |
| Audio (3) | 131 | \$186.74 | \$17,586,173 |
| Rental and Repair of TV/Radio/Sound Equipment | 163 | \$11.99 | \$1,129,576 |
| Pets | 158 | \$659.73 | \$62,130,732 |
| Toys and Games (4) | 116 | \$163.72 | \$15,418,661 |
| Recreational Vehicles and Fees (5) | 164 | \$512.98 | \$48,310,259 |
| Sports/Recreation/Exercise Equipment (6) | 111 | \$194.19 | \$18,287,924 |
| Photo Equipment and Supplies (7) | 139 | \$139.20 | \$13,109,298 |
| Reading (8) | 132 | \$197.92 | \$18,638,918 |
| Catered Affairs (9) | 100 | \$23.79 | \$2,240,609 |
| Food | 125 | \$9,343.50 | \$879,930,568 |
| Food at Home | 126 | \$5,447.64 | \$513,035,152 |
| Bakery and Cereal Products | 122 | \$703.93 | \$66,293,135 |
| Meats, Poultry, Fish, and Eggs | 125 | \$1,252.73 | \$117,976,319 |
| Dairy Products | 124 | \$597.01 | \$56,223,418 |
| Fruits and Vegetables | 133 | \$1,012.93 | \$95,393,235 |
| Snacks and Other Food at Home (10) | 125 | \$1,881.05 | \$177,149,046 |
| Food Away from Home | 125 | \$3,895.86 | \$366,895,416 |
| Alcoholic Beverages | 127 | \$699.71 | \$65,895,158 |
| Nonalcoholic Beverages at Home | 124 | \$524.42 | \$49,387,692 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292
Ring: 5 mile radius
Longitude: -117.8989005

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Investments | 157 | \$2,643.93 | \$248,993,528 |
| Vehicle Loans | 116 | \$5,538.10 | \$521,554,576 |
| Health |  |  |  |
| Nonprescription Drugs | 114 | \$113.81 | \$10,718,400 |
| Prescription Drugs | 98 | \$472.95 | \$44,540,116 |
| Eyeglasses and Contact Lenses | 125 | \$93.42 | \$8,797,498 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 146 | \$13,229.70 | \$1,245,915,882 |
| Maintenance and Remodeling Services | 148 | \$2,842.59 | \$267,703,106 |
| Maintenance and Remodeling Materials (12) | 141 | \$508.07 | \$47,847,664 |
| Utilities, Fuel, and Public Services | 111 | \$4,866.47 | \$458,303,287 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 142 | \$183.07 | \$17,240,384 |
| Furniture | 140 | \$813.03 | \$76,567,667 |
| Floor Coverings | 120 | \$87.27 | \$8,218,838 |
| Major Appliances (14) | 129 | \$378.00 | \$35,598,032 |
| Housewares (15) | 127 | \$106.39 | \$10,018,872 |
| Small Appliances | 124 | \$39.52 | \$3,722,158 |
| Luggage | 145 | \$13.02 | \$1,226,250 |
| Telephones and Accessories | 92 | \$37.90 | \$3,568,915 |
| Household Operations |  |  |  |
| Child Care | 128 | \$572.97 | \$53,959,645 |
| Lawn and Garden (16) | 135 | \$547.88 | \$51,596,975 |
| Moving/Storage/Freight Express | 182 | \$106.97 | \$10,073,507 |
| Housekeeping Supplies (17) | 120 | \$818.47 | \$77,079,814 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 111 | \$497.16 | \$46,819,933 |
| Vehicle Insurance | 123 | \$1,394.10 | \$131,289,995 |
| Life/Other Insurance | 113 | \$458.91 | \$43,218,123 |
| Health Insurance | 111 | \$2,080.19 | \$195,903,551 |
| Personal Care Products (18) | 129 | \$499.90 | \$47,078,604 |
| School Books and Supplies (19) | 111 | \$114.29 | \$10,763,407 |
| Smoking Products | 92 | \$380.22 | \$35,807,256 |
| Transportation |  |  |  |
| Vehicle Purchases (Net Outlay) (20) | 127 | \$5,417.61 | \$510,206,874 |
| Gasoline and Motor Oil | 114 | \$3,155.77 | \$297,196,939 |
| Vehicle Maintenance and Repairs | 130 | \$1,186.26 | \$111,716,913 |
| Travel |  |  |  |
| Airline Fares | 163 | \$724.36 | \$68,217,488 |
| Lodging on Trips | 147 | \$619.06 | \$58,299,873 |
| Auto/Truck/Van Rental on Trips | 167 | \$59.63 | \$5,615,597 |
| Food and Drink on Trips | 145 | \$612.46 | \$57,678,370 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 5 mile radius
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.
(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.
 may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Ring: 10 mile radius
Prepared by John HsuCCIM

## Retail Goods and Services Expenditures

Latitude: 33.995207292
Longitude: -117.8989005

| Top Tapestry Segments | Percent | Demographic Summary | 2011 | 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Urban Villages | 26.1\% | Population | 1,506,823 | 1,528,680 |
| Pacific Heights | 12.7\% | Households | 438,957 | 445,670 |
| Las Casas | 10.4\% | Families | 347,703 | 352,979 |
| Pleasant-Ville | 10.0\% | Median Age | 34.9 | 35.4 |
| International Marketplace | 7.9\% | Median Household Income | \$62,713 | \$75,196 |
|  |  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services |  | 85 | \$1,974.29 | \$866,628,607 |
| Men's |  | 80 | \$355.02 | \$155,837,526 |
| Women's |  | 75 | \$601.71 | \$264,123,400 |
| Children's |  | 88 | \$340.95 | \$149,663,667 |
| Footwear |  | 60 | \$241.96 | \$106,211,768 |
| Watches \& Jewelry |  | 124 | \$234.09 | \$102,756,830 |
| Apparel Products and Serv |  | 221 | \$200.56 | \$88,035,415 |
| Computer |  |  |  |  |
| Computers and Hardware for Home Use |  | 128 | \$238.28 | \$104,595,191 |
| Software and Accessories for Home Use |  | 134 | \$36.93 | \$16,209,203 |
| Entertainment \& Recreation |  | 123 | \$3,832.22 | \$1,682,180,664 |
| Fees and Admissions |  | 133 | \$795.42 | \$349,154,706 |
| Membership Fees for Clubs (2) |  | 131 | \$207.38 | \$91,029,900 |
| Fees for Participant Sports, excl. Trips |  | 131 | \$135.42 | \$59,441,171 |
| Admission to Movie/Theatre/Opera/Ballet |  | 134 | \$197.57 | \$86,723,116 |
| Admission to Sporting Events, excl. Trips |  | 114 | \$65.55 | \$28,773,889 |
| Fees for Recreational Lessons |  | 143 | \$188.63 | \$82,799,376 |
| Dating Services |  | 118 | \$0.88 | \$387,255 |
| TV/Video/Audio |  | 113 | \$1,357.27 | \$595,784,943 |
| Community Antenna or Cable TV |  | 106 | \$743.95 | \$326,562,179 |
| Televisions |  | 123 | \$230.23 | \$101,061,692 |
| VCRs, Video Cameras, and DVD Players |  | 127 | \$24.97 | \$10,962,559 |
| Video Cassettes and DVDs |  | 120 | \$61.33 | \$26,922,315 |
| Video and Computer Game Hardware and Software |  | 114 | \$61.52 | \$27,005,792 |
| Satellite Dishes |  | 125 | \$1.52 | \$667,996 |
| Rental of Video Cassettes and DVDs |  | 125 | \$49.83 | \$21,870,957 |
| Streaming/Downloaded Video |  | 119 | \$1.62 | \$711,416 |
| Audio (3) |  | 120 | \$171.54 | \$75,298,295 |
| Rental and Repair of TV/Radio/Sound Equipmen |  | 147 | \$10.76 | \$4,721,742 |
| Pets |  | 143 | \$596.00 | \$261,617,286 |
| Toys and Games (4) |  | 112 | \$157.47 | \$69,121,601 |
| Recreational Vehicles and Fees (5) |  | 135 | \$422.72 | \$185,556,435 |
| Sports/Recreation/Exercise Equipment (6) |  | 99 | \$173.38 | \$76,105,597 |
| Photo Equipment and Supplies (7) |  | 125 | \$125.82 | \$55,231,134 |
| Reading (8) |  | 120 | \$180.64 | \$79,293,710 |
| Catered Affairs (9) |  | 98 | \$23.50 | \$10,315,253 |
| Food |  | 119 | \$8,856.91 | \$3,887,803,323 |
| Food at Home |  | 119 | \$5,158.41 | \$2,264,319,016 |
| Bakery and Cereal Products |  | 116 | \$669.21 | \$293,755,369 |
| Meats, Poultry, Fish, and Eggs |  | 119 | \$1,199.45 | \$526,507,053 |
| Dairy Products |  | 117 | \$565.48 | \$248,222,483 |
| Fruits and Vegetables |  | 125 | \$953.75 | \$418,652,834 |
| Snacks and Other Food at Home (10) |  | 117 | \$1,770.52 | \$777,181,277 |
| Food Away from Home |  | 119 | \$3,698.51 | \$1,623,484,307 |
| Alcoholic Beverages |  | 119 | \$660.63 | \$289,988,408 |
| Nonalcoholic Beverages at Home |  | 117 | \$497.63 | \$218,438,748 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 10 mile radius

Longitude: -117.8989005

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Investments | 134 | \$2,256.00 | \$990,285,275 |
| Vehicle Loans | 109 | \$5,190.08 | \$2,278,220,546 |
| Health |  |  |  |
| Nonprescription Drugs | 105 | \$104.81 | \$46,006,644 |
| Prescription Drugs | 92 | \$446.24 | \$195,878,688 |
| Eyeglasses and Contact Lenses | 115 | \$85.68 | \$37,611,599 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 131 | \$11,871.25 | \$5,210,968,141 |
| Maintenance and Remodeling Services | 131 | \$2,513.64 | \$1,103,381,464 |
| Maintenance and Remodeling Materials (12) | 126 | \$453.59 | \$199,104,399 |
| Utilities, Fuel, and Public Services | 107 | \$4,700.35 | \$2,063,250,283 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 127 | \$163.31 | \$71,684,383 |
| Furniture | 127 | \$739.12 | \$324,439,762 |
| Floor Coverings | 114 | \$82.91 | \$36,392,396 |
| Major Appliances (14) | 117 | \$342.97 | \$150,547,671 |
| Housewares (15) | 116 | \$96.98 | \$42,570,387 |
| Small Appliances | 116 | \$36.73 | \$16,121,041 |
| Luggage | 129 | \$11.60 | \$5,092,010 |
| Telephones and Accessories | 84 | \$34.49 | \$15,141,239 |
| Household Operations |  |  |  |
| Child Care | 122 | \$547.89 | \$240,500,312 |
| Lawn and Garden (16) | 119 | \$482.67 | \$211,872,573 |
| Moving/Storage/Freight Express | 154 | \$90.31 | \$39,642,326 |
| Housekeeping Supplies (17) | 113 | \$769.73 | \$337,877,352 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 102 | \$458.16 | \$201,112,902 |
| Vehicle Insurance | 116 | \$1,311.43 | \$575,659,171 |
| Life/Other Insurance | 106 | \$427.21 | \$187,527,936 |
| Health Insurance | 104 | \$1,943.40 | \$853,069,526 |
| Personal Care Products (18) | 120 | \$463.36 | \$203,396,162 |
| School Books and Supplies (19) | 107 | \$110.90 | \$48,681,117 |
| Smoking Products | 92 | \$381.31 | \$167,378,932 |
| Transportation |  |  |  |
| Vehicle Purchases (Net Outlay) (20) | 117 | \$4,988.37 | \$2,189,678,901 |
| Gasoline and Motor Oil | 108 | \$3,005.77 | \$1,319,403,583 |
| Vehicle Maintenance and Repairs | 120 | \$1,092.96 | \$479,764,248 |
| Travel |  |  |  |
| Airline Fares | 144 | \$641.27 | \$281,488,217 |
| Lodging on Trips | 131 | \$552.65 | \$242,590,942 |
| Auto/Truck/Van Rental on Trips | 144 | \$51.74 | \$22,713,283 |
| Food and Drink on Trips | 130 | \$549.73 | \$241,306,840 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures
Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 10 mile radius
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.
(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.
 may not sum to totals due to rounding.
Source: Esri forecasts for 2011 and 2016; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

## Retail Market Potential

Seasons Place 10-Mile Radius<br>18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 1 mile radius

| Demographic Summary | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: |
| Population | 21,040 | 21,093 |
| Population 18+ | 16,007 | 16,121 |
| Households | 5,890 | 5,912 |
| Median Household Income | $\$ 42,709$ | $\$ 51,023$ |


| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Apparel (Adults) |  |  |  |
| Bought any men's apparel in last 12 months | 8,109 | 50.7\% | 102 |
| Bought any women's apparel in last 12 months | 6,543 | 40.9\% | 90 |
| Bought apparel for child <13 in last 6 months | 4,868 | 30.4\% | 107 |
| Bought any shoes in last 12 months | 7,582 | 47.4\% | 91 |
| Bought costume jewelry in last 12 months | 2,800 | 17.5\% | 84 |
| Bought any fine jewelry in last 12 months | 3,666 | 22.9\% | 104 |
| Bought a watch in last 12 months | 2,710 | 16.9\% | 88 |
| Automobiles (Households) |  |  |  |
| HH owns/leases any vehicle | 4,687 | 79.6\% | 93 |
| HH bought/leased new vehicle last 12 mo | 541 | 9.2\% | 96 |
| Automotive Aftermarket (Adults) |  |  |  |
| Bought gasoline in last 6 months | 13,118 | 82.0\% | 95 |
| Bought/changed motor oil in last 12 months | 6,426 | 40.1\% | 77 |
| Had tune-up in last 12 months | 6,201 | 38.7\% | 124 |
| Beverages (Adults) |  |  |  |
| Drank bottled water/seltzer in last 6 months | 11,297 | 70.6\% | 114 |
| Drank regular cola in last 6 months | 8,322 | 52.0\% | 102 |
| Drank beer/ale in last 6 months | 6,704 | 41.9\% | 98 |
| Cameras \& Film (Adults) |  |  |  |
| Bought any camera in last 12 months | 1,778 | 11.1\% | 87 |
| Bought film in last 12 months | 2,532 | 15.8\% | 83 |
| Bought digital camera in last 12 months | 1,104 | 6.9\% | 101 |
| Bought memory card for camera in last 12 months | 1,157 | 7.2\% | 95 |
| Cell Phones/PDAs \& Service (Adults) |  |  |  |
| Bought cell/mobile phone/PDA in last 12 months | 5,643 | 35.3\% | 100 |
| Avg monthly cell/mobile phone/PDA bill: $\$ 1-\$ 49$ | 2,946 | 18.4\% | 86 |
| Avg monthly cell/mobile phone/PDA bill: \$50-99 | 5,723 | 35.8\% | 110 |
| Avg monthly cell/mobile phone/PDA bill: \$100+ | 3,507 | 21.9\% | 103 |
| Computers (Households) |  |  |  |
| HH owns a personal computer | 4,589 | 77.9\% | 105 |
| Spent <\$500 on most recent home PC purchase | 392 | 6.7\% | 77 |
| Spent \$500-\$999 on most recent home PC purchase | 919 | 15.6\% | 87 |
| Spent \$1000-\$1499 on most recent home PC purchase | 671 | 11.4\% | 87 |
| Spent \$1500-\$1999 on most recent home PC purchase | 399 | 6.8\% | 95 |
| Spent \$2000+ on most recent home PC purchase | 374 | 6.4\% | 101 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

Seasons Place 10-Mile Radius<br>18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 1 mile radius

| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Convenience Stores (Adults) |  |  |  |
| Shopped at convenience store in last 6 months | 9,256 | 57.8\% | 96 |
| Bought cigarettes at convenience store in last 30 days | 1,582 | 9.9\% | 64 |
| Bought gas at convenience store in last 30 days | 2,623 | 16.4\% | 49 |
| Spent at convenience store in last 30 days: < $\$ 20$ | 2,146 | 13.4\% | 139 |
| Spent at convenience store in last 30 days: \$20-39 | 1,588 | 9.9\% | 98 |
| Spent at convenience store in last 30 days: \$40+ | 4,209 | 26.3\% | 74 |
|  |  |  |  |
| Entertainment (Adults) |  |  |  |
| Attended movies in last 6 months | 10,348 | 64.6\% | 110 |
| Went to live theater in last 12 months | 1,552 | 9.7\% | 73 |
| Went to a bar/night club in last 12 months | 2,290 | 14.3\% | 75 |
| Dined out in last 12 months | 6,935 | 43.3\% | 88 |
| Gambled at a casino in last 12 months | 2,881 | 18.0\% | 112 |
| Visited a theme park in last 12 months | 4,543 | 28.4\% | 132 |
| DVDs rented in last 30 days: 1 | 354 | 2.2\% | 83 |
| DVDs rented in last 30 days: 2 | 584 | 3.6\% | 79 |
| DVDs rented in last 30 days: 3 | 541 | 3.4\% | 106 |
| DVDs rented in last 30 days: 4 | 552 | 3.4\% | 90 |
| DVDs rented in last 30 days: 5+ | 2,205 | 13.8\% | 104 |
| DVDs purchased in last 30 days: 1 | 645 | 4.0\% | 81 |
| DVDs purchased in last 30 days: 2 | 527 | 3.3\% | 70 |
| DVDs purchased in last 30 days: 3-4 | 542 | 3.4\% | 73 |
| DVDs purchased in last 30 days: 5+ | 738 | 4.6\% | 89 |
| Spent on toys/games in last 12 months: < \$50 | 722 | 4.5\% | 74 |
| Spent on toys/games in last 12 months: \$50-\$99 | 480 | 3.0\% | 109 |
| Spent on toys/games in last 12 months: \$100-\$199 | 1,145 | 7.2\% | 100 |
| Spent on toys/games in last 12 months: \$200-\$499 | 1,574 | 9.8\% | 91 |
| Spent on toys/games in last 12 months: \$500+ | 493 | 3.1\% | 54 |
|  |  |  |  |
| Financial (Adults) |  |  |  |
| Have home mortgage (1st) | 2,166 | 13.5\% | 71 |
| Used ATM/cash machine in last 12 months | 7,891 | 49.3\% | 97 |
| Own any stock | 864 | 5.4\% | 59 |
| Own U.S. savings bond | 673 | 4.2\% | 62 |
| Own shares in mutual fund (stock) | 782 | 4.9\% | 52 |
| Own shares in mutual fund (bonds) | 627 | 3.9\% | 66 |
| Used full service brokerage firm in last 12 months | 596 | 3.7\% | 60 |
| Have savings account | 4,489 | 28.0\% | 77 |
| Have 401K retirement savings | 2,120 | 13.2\% | 75 |
| Did banking over the Internet in last 12 months | 3,903 | 24.4\% | 89 |
| Own any credit/debit card (in own name) | 10,739 | 67.1\% | 91 |
| Avg monthly credit card expenditures: <\$111 | 1,868 | 11.7\% | 85 |
| Avg monthly credit card expenditures: \$111-225 | 1,041 | 6.5\% | 84 |
| Avg monthly credit card expenditures: \$226-450 | 1,184 | 7.4\% | 99 |
| Avg monthly credit card expenditures: \$451-700 | 1,083 | 6.8\% | 106 |
| Avg monthly credit card expenditures: \$701+ | 2,057 | 12.9\% | 96 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

Seasons Place 10-Mile Radius<br>18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 1 mile radius

## Product/Consumer Behavio Grocery (Adults)

| Used beef (fresh/frozen) in last 6 months | 9,920 | $62.0 \%$ | 88 |
| :--- | ---: | :--- | :--- |
| Used bread in last 6 months | 14,962 | $93.5 \%$ | 97 |
| Used chicken/turkey (fresh or frozen) in last 6 months | 11,883 | $74.2 \%$ | 96 |
| Used fish/seafood (fresh or frozen) in last 6 months | 7,754 | $48.4 \%$ | 92 |
| Used fresh fruit/vegetables in last 6 months | 13,665 | $85.4 \%$ | 98 |
| Used fresh milk in last 6 months | 13,842 | $86.5 \%$ | 95 |

## Health (Adults)

| Exercise at home 2+ times per week | 3,942 | $24.6 \%$ | 82 |
| :--- | ---: | ---: | ---: |
| Exercise at club 2+ times per week | 2,343 | $14.6 \%$ | 118 |
| Visited a doctor in last 12 months | 11,421 | $71.4 \%$ | 92 |
| Used vitamin/dietary supplement in last 6 months | 6,754 | $42.2 \%$ | 87 |

## Home (Households)

| Any home improvement in last 12 months | 1,306 | $22.2 \%$ | 70 |
| :--- | ---: | :--- | :--- |
| Used housekeeper/maid/prof HH cleaning service in the last 12 months | 905 | $15.4 \%$ | 98 |
| Purchased any HH furnishing in last 12 months | 1,536 | $26.1 \%$ | 87 |
| Purchased bedding/bath goods in last 12 months | 3,062 | $52.0 \%$ | 95 |
| Purchased cooking/serving product in last 12 months | 1,471 | $25.0 \%$ | 91 |
| Bought any kitchen appliance in last 12 months | 832 | $14.1 \%$ | 81 |

## Insurance (Adults)

| Currently carry any life insurance | 5,057 | $31.6 \%$ | 67 |
| :--- | ---: | ---: | ---: |
| Have medical/hospital/accident insurance | 10,504 | $95.6 \%$ | 74 |
| Carry homeowner insurance | 6,201 | $38.7 \%$ | 92 |
| Carry renter insurance | 906 | $5.7 \%$ | 92 |
| Have auto/other vehicle insurance | 12,653 | $79.0 \%$ | 95 |

Pets (Households)
HH owns any pet
HH owns any cat
2,381
40.4\%

79

HH owns any dog
14.3\%

1,616
27.4\%

73

## Reading Materials (Adults)

Bought book in last 12 months
6,871
42.9\%

Read any daily newspaper
5,043
31.5\%

76
Heavy magazine reader
3,096
19.3\%

97

## Restaurants (Adults)

| Went to family restaurant/steak house in last 6 mo | 11,462 | $71.6 \%$ | 100 |
| :--- | ---: | ---: | ---: |
| Went to family restaurant/steak house last mo: <2 times | 4,355 | $27.2 \%$ | 106 |
| Went to family restaurant/steak house last mo: $2-4$ times | 4,332 | $27.1 \%$ | 101 |
| Went to family restaurant/steak house last mo: $5+$ times | 2,773 | 89 |  |
| Went to fast food/drive-in restaurant in last 6 mo | 14,098 | $88.1 \%$ | 99 |
| Went to fast food/drive-in restaurant <6 times/mo | 5,755 | $36.0 \%$ | 103 |
| Went to fast food/drive-in restaurant 6-13 times/mo | 4,032 | $25.2 \%$ | 87 |
| Went to fast food/drive-in restaurant $14+$ times/mo | 4,310 | $26.9 \%$ | 108 |
| Fast food/drive-in last 6 mo: eat in | 6,298 | $39.3 \%$ | 105 |
| Fast food/drive-in last 6 mo : home delivery | 1,799 | $11.2 \%$ | 108 |
| Fast food/drive-in last 6 mo: take-out/drive-thru | 6,410 | $40.0 \%$ | 77 |
| Fast food/drive-in last 6 mo: take-out/walk-in | 4,002 | $25.0 \%$ | 102 |

[^19]| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Telephones \& Service (Households) |  |  |  |
| HH owns in-home cordless telephone | 3,382 | 57.4\% | 89 |
| HH average monthly long distance phone bill: < \$16 | 1,489 | 25.3\% | 92 |
| HH average monthly long distance phone bill: \$16-25 | 650 | 11.0\% | 97 |
| HH average monthly long distance phone bill: \$26-59 | 427 | 7.3\% | 79 |
| HH average monthly long distance phone bill: \$60+ | 207 | 3.5\% | 79 |
|  |  |  |  |
| Television \& Sound Equipment (Adults/Households) |  |  |  |
| HH owns 1 TV | 1,430 | 24.3\% | 123 |
| HH owns 2 TVs | 1,563 | 26.5\% | 101 |
| HH owns 3 TVs | 1,278 | 21.7\% | 97 |
| HH owns 4+ TVs | 905 | 15.4\% | 74 |
| HH subscribes to cable TV | 3,296 | 56.0\% | 96 |
| HH Purchased audio equipment in last 12 months | 588 | 10.0\% | 102 |
| HH Purchased CD player in last 12 months | 202 | 3.4\% | 89 |
| HH Purchased DVD player in last 12 months | 560 | 9.5\% | 98 |
| HH Purchased MP3 player in last 12 months | 1,543 | 9.6\% | 94 |
| HH Purchased video game system in last 12 months | 684 | 11.6\% | 108 |
|  |  |  |  |
| Travel (Adults) |  |  |  |
| Domestic travel in last 12 months | 7,315 | 45.7\% | 88 |
| Took 3+ domestic trips in last 12 months | 1,446 | 9.0\% | 61 |
| Spent on domestic vacations last 12 mo : < \$1000 | 2,114 | 13.2\% | 105 |
| Spent on domestic vacations last 12 mo : \$1000-\$1499 | 815 | 5.1\% | 76 |
| Spent on domestic vacations last 12 mo : \$1500-\$1999 | 647 | 4.0\% | 99 |
| Spent on domestic vacations last 12 mo : \$2000-\$2999 | 598 | 3.7\% | 90 |
| Spent on domestic vacations last 12 mo : \$3000+ | 504 | 3.1\% | 62 |
| Foreign travel in last 3 years | 5,909 | 36.9\% | 142 |
| Took 3+ foreign trips by plane in last 3 years | 883 | 5.5\% | 114 |
| Spent on foreign vacations last 12 mo : < \$1000 | 1,167 | 7.3\% | 122 |
| Spent on foreign vacations last 12 mo : \$1000-\$2999 | 1,059 | 6.6\% | 161 |
| Spent on foreign vacations last 12 mo : \$3000+ | 1,047 | 6.5\% | 131 |
| Stayed 1+ nights at hotel/motel in last 12 months | 5,433 | 33.9\% | 84 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

Retail Market Potential

Prepared by John HsuCCIM
Latitude: 33.995207292 Longitude:

| Demographic Summary | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: |
| Population | 330,102 | 331,703 |
| Population 18+ | 251,621 | 254,126 |
| Households | 94,176 | 94,790 |
| Median Household Income | $\$ 70,575$ | $\$ 80,592$ |


| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Apparel (Adults) |  |  |  |
| Bought any men's apparel in last 12 months | 131,369 | 52.2\% | 105 |
| Bought any women's apparel in last 12 months | 105,023 | 41.7\% | 92 |
| Bought apparel for child <13 in last 6 months | 73,697 | 29.3\% | 103 |
| Bought any shoes in last 12 months | 126,320 | 50.2\% | 97 |
| Bought costume jewelry in last 12 months | 47,284 | 18.8\% | 90 |
| Bought any fine jewelry in last 12 months | 56,977 | 22.6\% | 103 |
| Bought a watch in last 12 months | 42,530 | 16.9\% | 87 |
|  |  |  |  |
| Automobiles (Households) |  |  |  |
| HH owns/leases any vehicle | 81,042 | 86.1\% | 100 |
| HH bought/leased new vehicle last 12 mo | 9,965 | 10.6\% | 110 |
|  |  |  |  |
| Automotive Aftermarket (Adults) |  |  |  |
| Bought gasoline in last 6 months | 217,587 | 86.5\% | 100 |
| Bought/changed motor oil in last 12 months | 108,317 | 43.0\% | 83 |
| Had tune-up in last 12 months | 101,353 | 40.3\% | 129 |
|  |  |  |  |
| Beverages (Adults) |  |  |  |
| Drank bottled water/seltzer in last 6 months | 176,650 | 70.2\% | 113 |
| Drank regular cola in last 6 months | 130,293 | 51.8\% | 102 |
| Drank beer/ale in last 6 months | 107,626 | 42.8\% | 101 |
|  |  |  |  |
| Cameras \& Film (Adults) |  |  |  |
| Bought any camera in last 12 months | 28,048 | 11.1\% | 87 |
| Bought film in last 12 months | 41,264 | 16.4\% | 86 |
| Bought digital camera in last 12 months | 17,972 | 7.1\% | 104 |
| Bought memory card for camera in last 12 months | 19,903 | 7.9\% | 104 |
| Cell Phones/PDAs \& Service (Adults) |  |  |  |
|  |  |  |  |
| Bought cell/mobile phone/PDA in last 12 months | 92,509 | 36.8\% | 104 |
| Avg monthly cell/mobile phone/PDA bill: \$1-\$49 | 49,323 | 19.6\% | 92 |
| Avg monthly cell/mobile phone/PDA bill: \$50-99 | 89,514 | 35.6\% | 110 |
| Avg monthly cell/mobile phone/PDA bill: \$100+ | 61,758 | 24.5\% | 116 |
|  |  |  |  |
| Computers (Households) |  |  |  |
| HH owns a personal computer | 78,970 | 83.9\% | 113 |
| Spent <\$500 on most recent home PC purchase | 7,087 | 7.5\% | 87 |
| Spent \$500-\$999 on most recent home PC purchase | 16,031 | 17.0\% | 95 |
| Spent \$1000-\$1499 on most recent home PC purchase | 12,572 | 13.3\% | 102 |
| Spent \$1500-\$1999 on most recent home PC purchase | 8,449 | 9.0\% | 125 |
| Spent \$2000+ on most recent home PC purchase | 7,145 | 7.6\% | 121 |

[^20]
## Retail Market Potential

Seasons Place 10-Mile Radius<br>18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 5 mile radius

Prepared by John HsuCCIM
Latitude: 33.995207292 Longitude:

| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Convenience Stores (Adults) |  |  |  |
| Shopped at convenience store in last 6 months | 141,058 | 56.1\% | 93 |
| Bought cigarettes at convenience store in last 30 days | 23,848 | 9.5\% | 61 |
| Bought gas at convenience store in last 30 days | 48,551 | 19.3\% | 58 |
| Spent at convenience store in last 30 days: < $\$ 20$ | 32,324 | 12.8\% | 133 |
| Spent at convenience store in last 30 days: \$20-39 | 26,524 | 10.5\% | 104 |
| Spent at convenience store in last 30 days: \$40+ | 64,670 | 25.7\% | 72 |
|  |  |  |  |
| Entertainment (Adults) |  |  |  |
| Attended movies in last 6 months | 162,704 | 64.7\% | 110 |
| Went to live theater in last 12 months | 30,744 | 12.2\% | 92 |
| Went to a bar/night club in last 12 months | 41,772 | 16.6\% | 87 |
| Dined out in last 12 months | 123,252 | 49.0\% | 100 |
| Gambled at a casino in last 12 months | 50,378 | 20.0\% | 125 |
| Visited a theme park in last 12 months | 74,182 | 29.5\% | 137 |
| DVDs rented in last 30 days: 1 | 6,359 | 2.5\% | 95 |
| DVDs rented in last 30 days: 2 | 11,343 | 4.5\% | 97 |
| DVDs rented in last 30 days: 3 | 10,114 | 4.0\% | 126 |
| DVDs rented in last 30 days: 4 | 10,473 | 4.2\% | 109 |
| DVDs rented in last 30 days: 5+ | 35,892 | 14.3\% | 108 |
| DVDs purchased in last 30 days: 1 | 12,324 | 4.9\% | 98 |
| DVDs purchased in last 30 days: 2 | 9,506 | 3.8\% | 80 |
| DVDs purchased in last 30 days: 3-4 | 9,973 | 4.0\% | 86 |
| DVDs purchased in last 30 days: 5+ | 11,827 | 4.7\% | 91 |
| Spent on toys/games in last 12 months: < \$50 | 12,643 | 5.0\% | 83 |
| Spent on toys/games in last 12 months: \$50-\$99 | 8,662 | 3.4\% | 125 |
| Spent on toys/games in last 12 months: \$100-\$199 | 17,706 | 7.0\% | 98 |
| Spent on toys/games in last 12 months: \$200-\$499 | 24,181 | 9.6\% | 89 |
| Spent on toys/games in last 12 months: \$500+ | 12,483 | 5.0\% | 87 |
|  |  |  |  |
| Financial (Adults) |  |  |  |
| Have home mortgage (1st) | 43,622 | 17.3\% | 90 |
| Used ATM/cash machine in last 12 months | 134,873 | 53.6\% | 105 |
| Own any stock | 21,402 | 8.5\% | 93 |
| Own U.S. savings bond | 16,839 | 6.7\% | 98 |
| Own shares in mutual fund (stock) | 18,911 | 7.5\% | 80 |
| Own shares in mutual fund (bonds) | 14,967 | 5.9\% | 101 |
| Used full service brokerage firm in last 12 months | 14,882 | 5.9\% | 95 |
| Have savings account | 82,453 | 32.8\% | 90 |
| Have 401K retirement savings | 40,638 | 16.2\% | 91 |
| Did banking over the Internet in last 12 months | 70,624 | 28.1\% | 103 |
| Own any credit/debit card (in own name) | 185,985 | 73.9\% | 100 |
| Avg monthly credit card expenditures: <\$111 | 28,555 | 11.3\% | 83 |
| Avg monthly credit card expenditures: \$111-225 | 19,146 | 7.6\% | 98 |
| Avg monthly credit card expenditures: \$226-450 | 22,343 | 8.9\% | 119 |
| Avg monthly credit card expenditures: \$451-700 | 18,845 | 7.5\% | 117 |
| Avg monthly credit card expenditures: \$701+ | 38,801 | 15.4\% | 115 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

Seasons Place 10-Mile Radius<br>18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 5 mile radius

## Product/Consumer Behavio Grocery (Adults)

| Used beef (fresh/frozen) in last 6 months | 163,443 | $65.0 \%$ | 92 |
| :--- | :--- | :--- | :--- |
| Used bread in last 6 months | 237,565 | $94.4 \%$ | 98 |
| Used chicken/turkey (fresh or frozen) in last 6 months | 190,853 | $75.8 \%$ | 98 |
| Used fish/seafood (fresh or frozen) in last 6 months | 128,215 | $51.0 \%$ | 97 |
| Used fresh fruit/vegetables in last 6 months | 216,830 | $86.2 \%$ | 99 |
| Used fresh milk in last 6 months | 220,554 | $87.7 \%$ | 97 |

## Health (Adults)

| Exercise at home 2+ times per week | 72,060 | $28.6 \%$ | 95 |
| :--- | ---: | ---: | ---: |
| Exercise at club 2+ times per week | 41,707 | $16.6 \%$ | 133 |
| Visited a doctor in last 12 months | 189,034 | $75.1 \%$ | 97 |
| Used vitamin/dietary supplement in last 6 months | 118,312 | $47.0 \%$ | 97 |

## Home (Households)

| Any home improvement in last 12 months | 26,888 | $28.6 \%$ | 90 |
| :--- | :--- | :--- | ---: |
| Used housekeeper/maid/prof HH cleaning service in the last 12 months | 18,490 | $19.6 \%$ | 125 |
| Purchased any HH furnishing in last 12 months | 27,361 | $29.1 \%$ | 97 |
| Purchased bedding/bath goods in last 12 months | 49,919 | $53.0 \%$ | 97 |
| Purchased cooking/serving product in last 12 months | 24,376 | $25.9 \%$ | 94 |
| Bought any kitchen appliance in last 12 months | 14,507 | $15.4 \%$ | 88 |

## Insurance (Adults)

Currently carry any life insurance

| 92,918 | $36.9 \%$ | 78 |
| ---: | ---: | ---: |
| 180,283 | $71.6 \%$ | 100 |
| 120,680 | $48.0 \%$ | 92 |
| 15,050 | $6.0 \%$ | 97 |
| 207,968 | $82.7 \%$ | 100 |

Pets (Households)

| HH owns any pet | 44,500 | $47.3 \%$ | 92 |
| :--- | :--- | :--- | :--- |
| HH owns any cat | 16,173 | $17.2 \%$ | 72 |
| HH owns any dog | 31,884 | $33.9 \%$ | 90 |

## Reading Materials (Adults)

Bought book in last 12 months

| 123,244 | $49.0 \%$ | 98 |
| ---: | ---: | ---: |
| 92,972 | $36.9 \%$ | 90 |
| 53,674 | $21.3 \%$ | 107 |

## Restaurants (Adults)

| Went to family restaurant/steak house in last 6 mo | 191,414 | $76.1 \%$ | 106 |
| :--- | ---: | ---: | ---: |
| Went to family restaurant/steak house last mo: <2 times | 67,940 | $27.0 \%$ | 105 |
| Went to family restaurant/steak house last mo: 2-4 times | 77,120 | $30.6 \%$ | 114 |
| Went to family restaurant/steak house last mo: 5+ times | 46,383 | $18.4 \%$ | 95 |
| Went to fast food/drive-in restaurant in last 6 mo | 224,917 | $89.4 \%$ | 101 |
| Went to fast food/drive-in restaurant <6 times/mo | 95,765 | $38.1 \%$ | 109 |
| Went to fast food/drive-in restaurant 6-13 times/mo | 67,200 | $26.7 \%$ | 93 |
| Went to fast food/drive-in restaurant $14+$ times/mo | 61,909 | $24.6 \%$ | 99 |
| Fast food/drive-in last $6 \mathrm{mo}:$ eat in | 98,580 | $39.2 \%$ | $11.6 \%$ |
| Fast food/drive-in last 6 mo : home delivery | 29,122 | $46.0 \%$ | 111 |
| Fast food/drive-in last 6 mo : take-out/drive-thru | 115,651 | $26.4 \%$ | 88 |
| Fast food/drive-in last 6 mo : take-out/walk-in | 66,361 | 107 |  |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748,
Prepared by John HsuCCIM Ring: 5 mile radius

Latitude: 33.995207292 Longitude: -

| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Telephones \& Service (Households) |  |  |  |
| HH owns in-home cordless telephone | 60,538 | 64.3\% | 100 |
| HH average monthly long distance phone bill: < \$16 | 25,510 | 27.1\% | 98 |
| HH average monthly long distance phone bill: \$16-25 | 11,245 | 11.9\% | 105 |
| HH average monthly long distance phone bill: \$26-59 | 8,801 | 9.3\% | 102 |
| HH average monthly long distance phone bill: \$60+ | 3,717 | 3.9\% | 88 |
|  |  |  |  |
| Television \& Sound Equipment (Adults/Households) |  |  |  |
| HH owns 1 TV | 17,419 | 18.5\% | 93 |
| HH owns 2 TVs | 23,429 | 24.9\% | 95 |
| HH owns 3 TVs | 22,607 | 24.0\% | 107 |
| HH owns 4+ TVs | 20,332 | 21.6\% | 103 |
| HH subscribes to cable TV | 56,672 | 60.2\% | 104 |
| HH Purchased audio equipment in last 12 months | 8,916 | 9.5\% | 97 |
| HH Purchased CD player in last 12 months | 3,528 | 3.7\% | 97 |
| HH Purchased DVD player in last 12 months | 9,351 | 9.9\% | 102 |
| HH Purchased MP3 player in last 12 months | 28,576 | 11.4\% | 111 |
| HH Purchased video game system in last 12 months | 12,267 | 13.0\% | 121 |

## Travel (Adults)

| Domestic travel in last 12 months | 128,905 | 51.2\% | 98 |
| :---: | :---: | :---: | :---: |
| Took 3+ domestic trips in last 12 months | 29,532 | 11.7\% | 79 |
| Spent on domestic vacations last 12 mo : < \$1000 | 32,157 | 12.8\% | 101 |
| Spent on domestic vacations last 12 mo : \$1000-\$1499 | 15,856 | 6.3\% | 94 |
| Spent on domestic vacations last 12 mo : \$1500-\$1999 | 12,605 | 5.0\% | 122 |
| Spent on domestic vacations last 12 mo : \$2000-\$2999 | 12,137 | 4.8\% | 116 |
| Spent on domestic vacations last 12 mo : \$3000+ | 11,803 | 4.7\% | 93 |
| Foreign travel in last 3 years | 101,939 | 40.5\% | 155 |
| Took 3+ foreign trips by plane in last 3 years | 17,815 | 7.1\% | 147 |
| Spent on foreign vacations last 12 mo : < \$1000 | 19,448 | 7.7\% | 129 |
| Spent on foreign vacations last 12 mo : \$1000-\$2999 | 19,269 | 7.7\% | 186 |
| Spent on foreign vacations last 12 mo : \$3000+ | 19,740 | 7.8\% | 158 |
| Stayed 1+ nights at hotel/motel in last 12 months | 100,104 | 39.8\% | 98 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

## Seasons Place 10-Mile Radius <br> 18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 10 mile radius

Demographic Summary
Population
Population 18+
Households
Median Household Income

Product/Consumer Behavior
Apparel (Adults)

| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 6}$ |
| ---: | ---: |
| $1,506,823$ | $1,528,680$ |
| $1,124,939$ | $1,146,358$ |
| 438,957 | 445,670 |
| $\$ 62,713$ | $\$ 75,196$ |

## Apparel (Adults)

| Bought any men's apparel in last 12 months | 581,258 | $51.7 \%$ | 104 |
| :--- | :--- | ---: | :--- |
| Bought any women's apparel in last 12 months | 473,858 | $42.1 \%$ | $30.9 \%$ |
| Bought apparel for child <13 in last 6 months | 347,838 | $50.9 \%$ | 109 |
| Bought any shoes in last 12 months | 572,373 | 98 |  |
| Bought costume jewelry in last 12 months | 221,655 | $9.7 \%$ | $22.6 \%$ |
| Bought any fine jewelry in last 12 months | 254,334 | 194 |  |
| Bought a watch in last 12 months | 195,279 | $17.4 \%$ | 90 |

Automobiles (Households)
HH owns/leases any vehicle

| 371,482 | $84.6 \%$ | 98 |
| ---: | ---: | ---: |
| 45,661 | $10.4 \%$ | 108 |

Automotive Aftermarket (Adults)

| Bought gasoline in last 6 months | 955,027 | 84.9\% | 98 |
| :---: | :---: | :---: | :---: |
| Bought/changed motor oil in last 12 months | 490,014 | 43.6\% | 84 |
| Had tune-up in last 12 months | 419,513 | 37.3\% | 120 |
| Beverages (Adults) |  |  |  |
| Drank bottled water/seltzer in last 6 months | 787,415 | 70.0\% | 113 |
| Drank regular cola in last 6 months | 608,999 | 54.1\% | 106 |
| Drank beer/ale in last 6 months | 504,453 | 44.8\% | 105 |
| Cameras \& Film (Adults) |  |  |  |
| Bought any camera in last 12 months | 122,179 | 10.9\% | 85 |
| Bought film in last 12 months | 182,895 | 16.3\% | 85 |
| Bought digital camera in last 12 months | 70,847 | 6.3\% | 92 |
| Bought memory card for camera in last 12 months | 88,778 | 7.9\% | 103 |
|  |  |  |  |
| Cell Phones/PDAs \& Service (Adults) |  |  |  |
| Bought cell/mobile phone/PDA in last 12 months | 405,036 | 36.0\% | 102 |
| Avg monthly cell/mobile phone/PDA bill: \$1-\$49 | 212,477 | 18.9\% | 89 |
| Avg monthly cell/mobile phone/PDA bill: \$50-99 | 406,079 | 36.1\% | 111 |
| Avg monthly cell/mobile phone/PDA bill: \$100+ | 259,686 | 23.1\% | 109 |
|  |  |  |  |
| Computers (Households) |  |  |  |
| HH owns a personal computer | 350,951 | 80.0\% | 108 |
| Spent <\$500 on most recent home PC purchase | 32,300 | 7.4\% | 85 |
| Spent \$500-\$999 on most recent home PC purchase | 70,370 | 16.0\% | 90 |
| Spent \$1000-\$1499 on most recent home PC purchase | 58,582 | 13.3\% | 102 |
| Spent \$1500-\$1999 on most recent home PC purchase | 37,076 | 8.4\% | 118 |
| Spent \$2000+ on most recent home PC purchase | 32,066 | 7.3\% | 116 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

## Seasons Place 10-Mile Radius <br> 18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 10 mile radius

| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Convenience Stores (Adults) |  |  |  |
| Shopped at convenience store in last 6 months | 635,905 | 56.5\% | 94 |
| Bought cigarettes at convenience store in last 30 days | 115,164 | 10.2\% | 66 |
| Bought gas at convenience store in last 30 days | 235,707 | 21.0\% | 63 |
| Spent at convenience store in last 30 days: < \$20 | 134,036 | 11.9\% | 124 |
| Spent at convenience store in last 30 days: \$20-39 | 125,703 | 11.2\% | 110 |
| Spent at convenience store in last 30 days: \$40+ | 306,893 | 27.3\% | 76 |
| Entertainment (Adults) |  |  |  |
| Attended movies in last 6 months | 722,197 | 64.2\% | 109 |
| Went to live theater in last 12 months | 134,536 | 12.0\% | 90 |
| Went to a bar/night club in last 12 months | 187,482 | 16.7\% | 87 |
| Dined out in last 12 months | 537,649 | 47.8\% | 97 |
| Gambled at a casino in last 12 months | 207,139 | 18.4\% | 115 |
| Visited a theme park in last 12 months | 321,517 | 28.6\% | 133 |
| DVDs rented in last 30 days: 1 | 27,088 | 2.4\% | 91 |
| DVDs rented in last 30 days: 2 | 50,539 | 4.5\% | 97 |
| DVDs rented in last 30 days: 3 | 42,649 | 3.8\% | 118 |
| DVDs rented in last 30 days: 4 | 45,602 | 4.1\% | 106 |
| DVDs rented in last 30 days: 5+ | 160,428 | 14.3\% | 108 |
| DVDs purchased in last 30 days: 1 | 54,557 | 4.9\% | 97 |
| DVDs purchased in last 30 days: 2 | 41,971 | 3.7\% | 79 |
| DVDs purchased in last 30 days: 3-4 | 50,666 | 4.5\% | 98 |
| DVDs purchased in last 30 days: 5+ | 59,233 | 5.3\% | 102 |
| Spent on toys/games in last 12 months: < \$50 | 58,277 | 5.2\% | 85 |
| Spent on toys/games in last 12 months: \$50-\$99 | 39,101 | 3.5\% | 126 |
| Spent on toys/games in last 12 months: \$100-\$199 | 80,459 | 7.2\% | 100 |
| Spent on toys/games in last 12 months: \$200-\$499 | 108,824 | 9.7\% | 90 |
| Spent on toys/games in last 12 months: \$500+ | 56,589 | 5.0\% | 88 |
|  |  |  |  |
| Financial (Adults) |  |  |  |
| Have home mortgage (1st) | 185,733 | 16.5\% | 86 |
| Used ATM/cash machine in last 12 months | 576,051 | 51.2\% | 101 |
| Own any stock | 93,487 | 8.3\% | 90 |
| Own U.S. savings bond | 70,638 | 6.3\% | 92 |
| Own shares in mutual fund (stock) | 85,045 | 7.6\% | 81 |
| Own shares in mutual fund (bonds) | 63,783 | 5.7\% | 96 |
| Used full service brokerage firm in last 12 months | 64,329 | 5.7\% | 92 |
| Have savings account | 356,395 | 31.7\% | 87 |
| Have 401K retirement savings | 170,587 | 15.2\% | 86 |
| Did banking over the Internet in last 12 months | 293,994 | 26.1\% | 95 |
| Own any credit/debit card (in own name) | 800,785 | 71.2\% | 96 |
| Avg monthly credit card expenditures: <\$111 | 127,029 | 11.3\% | 82 |
| Avg monthly credit card expenditures: \$111-225 | 83,675 | 7.4\% | 96 |
| Avg monthly credit card expenditures: \$226-450 | 91,872 | 8.2\% | 109 |
| Avg monthly credit card expenditures: \$451-700 | 73,588 | 6.5\% | 103 |
| Avg monthly credit card expenditures: \$701+ | 159,415 | 14.2\% | 105 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

## Retail Market Potential

## Seasons Place 10-Mile Radius <br> 18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 10 mile radius

Prepared by John HsuCCIM
Latitude: 33.995207292 Longitude:

## Product/Consumer Behavio Grocery (Adults)

Used beef (fresh/frozen) in last 6 months
Used bread in last 6 months
Used chicken/turkey (fresh or frozen) in last 6 months
Used fish/seafood (fresh or frozen) in last 6 months
Used fresh fruit/vegetables in last 6 months
Used fresh milk in last 6 months
Health (Adults)

| Exercise at home 2+ times per week | 315,082 | $28.0 \%$ | 93 |
| :--- | :--- | :--- | ---: |
| Exercise at club 2+ times per week | 170,683 | $15.2 \%$ | 122 |
| Visited a doctor in last 12 months | 828,928 | $73.7 \%$ | 95 |
| Used vitamin/dietary supplement in last 6 months | 510,603 | $45.4 \%$ | 94 |

## Home (Households)

Any home improvement in last 12 months

| 122,712 | $28.0 \%$ | 89 |
| ---: | ---: | ---: |
| 83,705 | $19.1 \%$ | 121 |
| 125,219 | $28.5 \%$ | 95 |
| 234,325 | $53.4 \%$ | 98 |
| 116,115 | $26.5 \%$ | 96 |
| 67,748 | $15.4 \%$ | 89 |

Insurance (Adults)
Currently carry any life insurance
407,692
Have medical/hospital/accident insurance
766,179
36.2\%

Carry homeowner insurance
511,172
68.1\%

Carry renter insurance
61,994
921,011
45.4\%

Have auto/other vehicle insurance
ets (Households)
HH owns any pet
76,817
17.5\%

73
HH owns any cat
154,687
35.2\%

94

## Reading Materials (Adults)

Bought book in last 12 months
542,038
48.2\%

Read any daily newspaper
418,028
37.2\%

90
Heavy magazine reader
237,136
21.1\%

106

## Restaurants (Adults)

| Went to family restaurant/steak house in last 6 mo | 827,514 | $73.6 \%$ | 102 |
| :--- | :--- | :--- | ---: |
| Went to family restaurant/steak house last mo: <2 times | 297,046 | $26.4 \%$ | 103 |
| Went to family restaurant/steak house last mo: $2-4$ times | 330,836 | $29.4 \%$ | 109 |
| Went to family restaurant/steak house last mo: 5+ times | 199,683 | $17.8 \%$ | 92 |
| Went to fast food/drive-in restaurant in last 6 mo | $1,001,268$ | $89.0 \%$ | 101 |
| Went to fast food/drive-in restaurant <6 times/mo | 419,112 | $37.3 \%$ | 107 |
| Went to fast food/drive-in restaurant 6-13 times/mo | 307,715 | $27.4 \%$ | 95 |
| Went to fast food/drive-in restaurant $14+$ times/mo | 274,251 | $24.4 \%$ | 98 |
| Fast food/drive-in last $6 \mathrm{mo}:$ eat in | 436,541 | $38.8 \%$ | 103 |
| Fast food/drive-in last 6 mo : home delivery | 137,765 | $12.2 \%$ | 118 |
| Fast food/drive-in last $6 \mathrm{mo}:$ take-out/drive-thru | 509,666 | $45.3 \%$ | 87 |
| Fast food/drive-in last 6 mo: take-out/walk-in | 281,591 | $25.0 \%$ | 102 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016

## Retail Market Potential

## Seasons Place 10-Mile Radius <br> 18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 10 mile radius

Latitude: 33.995207292 Longitude:

| Product/Consumer Behavior | Expected Number Adults/HHs | Percent of Adults/HHs | MPI |
| :---: | :---: | :---: | :---: |
| Telephones \& Service (Households) |  |  |  |
| HH owns in-home cordless telephone | 276,761 | 63.1\% | 98 |
| HH average monthly long distance phone bill: < \$16 | 108,044 | 24.6\% | 89 |
| HH average monthly long distance phone bill: \$16-25 | 52,201 | 11.9\% | 104 |
| HH average monthly long distance phone bill: \$26-59 | 43,454 | 9.9\% | 108 |
| HH average monthly long distance phone bill: \$60+ | 18,813 | 4.3\% | 96 |
| Television \& Sound Equipment (Adults/Households) |  |  |  |
| HH owns 1 TV | 86,813 | 19.8\% | 100 |
| HH owns 2 TVs | 107,443 | 24.5\% | 93 |
| HH owns 3 TVs | 101,832 | 23.2\% | 104 |
| HH owns 4+ TVs | 93,487 | 21.3\% | 102 |
| HH subscribes to cable TV | 261,498 | 59.6\% | 103 |
| HH Purchased audio equipment in last 12 months | 42,820 | 9.8\% | 100 |
| HH Purchased CD player in last 12 months | 17,195 | 3.9\% | 101 |
| HH Purchased DVD player in last 12 months | 43,582 | 9.9\% | 102 |
| HH Purchased MP3 player in last 12 months | 136,498 | 12.1\% | 119 |
| HH Purchased video game system in last 12 months | 55,524 | 12.6\% | 117 |
|  |  |  |  |
| Travel (Adults) |  |  |  |
| Domestic travel in last 12 months | 546,418 | 48.6\% | 93 |
| Took 3+ domestic trips in last 12 months | 134,475 | 12.0\% | 80 |
| Spent on domestic vacations last 12 mo : < $\$ 1000$ | 135,216 | 12.0\% | 95 |
| Spent on domestic vacations last 12 mo : $\$ 1000-\$ 1499$ | 63,007 | 5.6\% | 83 |
| Spent on domestic vacations last 12 mo : $\$ 1500-\$ 1999$ | 51,789 | 4.6\% | 112 |
| Spent on domestic vacations last 12 mo : $\$ 2000-\$ 2999$ | 50,728 | 4.5\% | 109 |
| Spent on domestic vacations last 12 mo : $\$ 3000+$ | 55,254 | 4.9\% | 97 |
| Foreign travel in last 3 years | 415,684 | 37.0\% | 142 |
| Took 3+ foreign trips by plane in last 3 years | 76,782 | 6.8\% | 141 |
| Spent on foreign vacations last 12 mo : < $\$ 1000$ | 78,890 | 7.0\% | 117 |
| Spent on foreign vacations last 12 mo : \$1000-\$2999 | 71,076 | 6.3\% | 154 |
| Spent on foreign vacations last 12 mo : $\$ 3000+$ | 77,758 | 6.9\% | 139 |
| Stayed 1+ nights at hotel/motel in last 12 months | 418,479 | 37.2\% | 92 |

[^21]Restaurant Market Potential

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292

| Demographic Summary |  | 2011 | 2016 |
| :---: | :---: | :---: | :---: |
| Population |  | 21,040 | 21,093 |
| Population 18+ |  | 16,007 | 16,121 |
| Households |  | 5,890 | 5,912 |
| Median Household Income |  | \$42,709 | \$51,023 |
| Product/Consumer Behavior | Expected Number of Adults | Percent | MPI |
| Went to family restaurant/steak house in last 6 months | 11,462 | 71.6\% | 100 |
| Family restaurant/steak house last month: <2 times | 4,355 | 27.2\% | 106 |
| Family restaurant/steak house last month: 2-4 times | 4,332 | 27.1\% | 101 |
| Family restaurant/steak house last month: 5+ times | 2,773 | 17.3\% | 89 |
| Family restaurant/steak house last 6 months: breakfast | 1,872 | 11.7\% | 89 |
| Family restaurant/steak house last 6 months: lunch | 3,436 | 21.5\% | 87 |
| Family restaurant/steak house last 6 months: snack | 920 | 5.7\% | 205 |
| Family restaurant/steak house last 6 months: dinner | 7,365 | 46.0\% | 87 |
| Family restaurant/steak house last 6 months: weekday | 4,926 | 30.8\% | 80 |
| Family restaurant/steak house last 6 months: weekend | 7,021 | 43.9\% | 99 |
| Family restaurant/steak house last 6 months: Applebee's | 2,918 | 18.2\% | 72 |
| Family restaurant/steak house last 6 months: Bennigan's | 323 | 2.0\% | 91 |
| Family restaurant/steak house last 6 months: Bob Evans Farm | 393 | 2.5\% | 54 |
| Family restaurant/steak house last 6 months: Cheesecake Factory | 1,707 | 10.7\% | 160 |
| Family restaurant/steak house last 6 months: Chili's Grill \& Bar | 1,701 | 10.6\% | 91 |
| Family restaurant/steak house last 6 months: Cracker Barrel | 1,087 | 6.8\% | 62 |
| Family restaurant/steak house last 6 months: Denny's | 2,796 | 17.5\% | 193 |
| Family restaurant/steak house last 6 months: Friendly's | 613 | 3.8\% | 97 |
| Family restaurant/steak house last 6 months: Golden Corral | 952 | 5.9\% | 83 |
| Family restaurant/steak house last 6 months: Intl Hse of Pancakes | 2,243 | 14.0\% | 120 |
| Family restaurant/steak house last 6 months: Lone Star Steakhouse | 330 | 2.1\% | 77 |
| Family restaurant/steak house last 6 months: Old Country Buffet | 348 | 2.2\% | 77 |
| Family restaurant/steak house last 6 months: Olive Garden | 2,757 | 17.2\% | 97 |
| Family restaurant/steak house last 6 months: Outback Steakhouse | 1,435 | 9.0\% | 79 |
| Family restaurant/steak house last 6 months: Perkins | 337 | 2.1\% | 59 |
| Family restaurant/steak house last 6 months: Red Lobster | 1,963 | 12.3\% | 91 |
| Family restaurant/steak house last 6 months: Red Robin | 798 | 5.0\% | 89 |
| Family restaurant/steak house last 6 months: Ruby Tuesday | 1,129 | 7.1\% | 85 |
| Family restaurant/steak house last 6 months: Ryan's | 311 | 1.9\% | 52 |
| Family restaurant/steak house last 6 months: Sizzler | 1,618 | 10.1\% | 331 |
| Family restaurant/steak house last 6 months: T.G.I. Friday's | 1,478 | 9.2\% | 90 |
| Went to fast food/drive-in restaurant in last 6 months | 14,098 | 88.1\% | 99 |
| Went to fast food/drive-in restaurant <6 times/month | 5,755 | 36.0\% | 103 |
| Went to fast food/drive-in restaurant 6-13 times/month | 4,032 | 25.2\% | 87 |
| Went to fast food/drive-in restaurant 14+ times/month | 4,310 | 26.9\% | 108 |
| Fast food/drive-in last 6 months: breakfast | 3,574 | 22.3\% | 82 |
| Fast food/drive-in last 6 months: lunch | 8,185 | 51.1\% | 87 |
| Fast food/drive-in last 6 months: snack | 3,409 | 21.3\% | 122 |
| Fast food/drive-in last 6 months: dinner | 6,566 | 41.0\% | 85 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

Restaurant Market Potential

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292
Ring: 1 mile radius
Longitude: -117.8989005

| Product/Consumer Behavior | Expected Number of |  |  |
| :---: | :---: | :---: | :---: |
|  | Adults | Percent | MPI |
| Fast food/drive-in last 6 months: weekday | 8,768 | 54.8\% | 83 |
| Fast food/drive-in last 6 months: weekend | 8,281 | 51.7\% | 107 |
| Fast food/drive-in last 6 months: A \& W | 518 | 3.2\% | 72 |
| Fast food/drive-in last 6 months: Arby's | 1,332 | 8.3\% | 41 |
| Fast food/drive-in last 6 months: Boston Market | 901 | 5.6\% | 117 |
| Fast food/drive-in last 6 months: Burger King | 5,401 | 33.7\% | 94 |
| Fast food/drive-in last 6 months: Captain D's | 402 | 2.5\% | 50 |
| Fast food/drive-in last 6 months: Carl's Jr. | 3,284 | 20.5\% | 323 |
| Fast food/drive-in last 6 months: Checkers | 432 | 2.7\% | 85 |
| Fast food/drive-in last 6 months: Chick-fil-A | 786 | 4.9\% | 38 |
| Fast food/drive-in last 6 months: Chipotle Mex. Grill | 1,086 | 6.8\% | 110 |
| Fast food/drive-in last 6 months: Chuck E. Cheese | 1,131 | 7.1\% | 158 |
| Fast food/drive-in last 6 months: Church's Fr. Chicken | 604 | 3.8\% | 88 |
| Fast food/drive-in last 6 months: Dairy Queen | 862 | 5.4\% | 34 |
| Fast food/drive-in last 6 months: Del Taco | 1,561 | 9.8\% | 285 |
| Fast food/drive-in last 6 months: Domino's Pizza | 2,537 | 15.8\% | 118 |
| Fast food/drive-in last 6 months: Dunkin' Donuts | 2,003 | 12.5\% | 109 |
| Fast food/drive-in last 6 months: Fuddruckers | 350 | 2.2\% | 77 |
| Fast food/drive-in last 6 months: Hardee's | 551 | 3.4\% | 51 |
| Fast food/drive-in last 6 months: Jack in the Box | 3,705 | 23.1\% | 220 |
| Fast food/drive-in last 6 months: KFC | 4,716 | 29.5\% | 108 |
| Fast food/drive-in last 6 months: Little Caesars | 1,380 | 8.6\% | 118 |
| Fast food/drive-in last 6 months: Long John Silver's | 557 | 3.5\% | 56 |
| Fast food/drive-in last 6 months: McDonald's | 8,264 | 51.6\% | 93 |
| Fast food/drive-in last 6 months: Panera Bread | 958 | 6.0\% | 61 |
| Fast food/drive-in last 6 months: Papa John's | 975 | 6.1\% | 70 |
| Fast food/drive-in last 6 months: Pizza Hut | 2,821 | 17.6\% | 80 |
| Fast food/drive-in last 6 months: Popeyes | 1,650 | 10.3\% | 141 |
| Fast food/drive-in last 6 months: Quiznos | 1,587 | 9.9\% | 109 |
| Fast food/drive-in last 6 months: Sonic Drive-In | 1,344 | 8.4\% | 71 |
| Fast food/drive-in last 6 months: Starbucks | 3,073 | 19.2\% | 128 |
| Fast food/drive-in last 6 months: Steak n Shake | 554 | 3.5\% | 69 |
| Fast food/drive-in last 6 months: Subway | 4,928 | 30.8\% | 97 |
| Fast food/drive-in last 6 months: Taco Bell | 5,404 | 33.8\% | 105 |
| Fast food/drive-in last 6 months: Wendy's | 3,118 | 19.5\% | 63 |
| Fast food/drive-in last 6 months: Whataburger | 705 | 4.4\% | 90 |
| Fast food/drive-in last 6 months: White Castle | 588 | 3.7\% | 92 |
| Fast food/drive-in last 6 months: eat in | 6,298 | 39.3\% | 105 |
| Fast food/drive-in last 6 months: home delivery | 1,799 | 11.2\% | 108 |
| Fast food/drive-in last 6 months: take-out/drive-thru | 6,410 | 40.0\% | 77 |
| Fast food/drive-in last 6 months: take-out/walk-in | 4,002 | 25.0\% | 102 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

Restaurant Market Potential

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292

| Demographic Summary |  | 2011 | 2016 |
| :---: | :---: | :---: | :---: |
| Population |  | 330,102 | 331,703 |
| Population 18+ |  | 251,621 | 254,126 |
| Households |  | 94,176 | 94,790 |
| Median Household Income |  | \$70,575 | \$80,592 |
| Product/Consumer Behavior | Expected Number of Adults | Percent | MPI |
| Went to family restaurant/steak house in last 6 months | 191,414 | 76.1\% | 106 |
| Family restaurant/steak house last month: <2 times | 67,940 | 27.0\% | 105 |
| Family restaurant/steak house last month: 2-4 times | 77,120 | 30.6\% | 114 |
| Family restaurant/steak house last month: 5+ times | 46,383 | 18.4\% | 95 |
| Family restaurant/steak house last 6 months: breakfast | 31,964 | 12.7\% | 97 |
| Family restaurant/steak house last 6 months: lunch | 64,390 | 25.6\% | 103 |
| Family restaurant/steak house last 6 months: snack | 11,373 | 4.5\% | 161 |
| Family restaurant/steak house last 6 months: dinner | 133,317 | 53.0\% | 100 |
| Family restaurant/steak house last 6 months: weekday | 88,785 | 35.3\% | 92 |
| Family restaurant/steak house last 6 months: weekend | 119,533 | 47.5\% | 107 |
| Family restaurant/steak house last 6 months: Applebee's | 51,386 | 20.4\% | 81 |
| Family restaurant/steak house last 6 months: Bennigan's | 6,059 | 2.4\% | 108 |
| Family restaurant/steak house last 6 months: Bob Evans Farm | 8,613 | 3.4\% | 76 |
| Family restaurant/steak house last 6 months: Cheesecake Factory | 30,942 | 12.3\% | 184 |
| Family restaurant/steak house last 6 months: Chili's Grill \& Bar | 32,479 | 12.9\% | 111 |
| Family restaurant/steak house last 6 months: Cracker Barrel | 24,612 | 9.8\% | 89 |
| Family restaurant/steak house last 6 months: Denny's | 43,834 | 17.4\% | 192 |
| Family restaurant/steak house last 6 months: Friendly's | 11,170 | 4.4\% | 113 |
| Family restaurant/steak house last 6 months: Golden Corral | 15,810 | 6.3\% | 87 |
| Family restaurant/steak house last 6 months: Intl Hse of Pancakes | 37,167 | 14.8\% | 126 |
| Family restaurant/steak house last 6 months: Lone Star Steakhouse | 6,485 | 2.6\% | 96 |
| Family restaurant/steak house last 6 months: Old Country Buffet | 5,826 | 2.3\% | 82 |
| Family restaurant/steak house last 6 months: Olive Garden | 46,000 | 18.3\% | 103 |
| Family restaurant/steak house last 6 months: Outback Steakhouse | 26,642 | 10.6\% | 93 |
| Family restaurant/steak house last 6 months: Perkins | 7,196 | 2.9\% | 79 |
| Family restaurant/steak house last 6 months: Red Lobster | 31,258 | 12.4\% | 93 |
| Family restaurant/steak house last 6 months: Red Robin | 15,046 | 6.0\% | 106 |
| Family restaurant/steak house last 6 months: Ruby Tuesday | 22,312 | 8.9\% | 107 |
| Family restaurant/steak house last 6 months: Ryan's | 5,474 | 2.2\% | 58 |
| Family restaurant/steak house last 6 months: Sizzler | 20,482 | 8.1\% | 266 |
| Family restaurant/steak house last 6 months: T.G.I. Friday's | 29,590 | 11.8\% | 114 |
| Went to fast food/drive-in restaurant in last 6 months | 224,917 | 89.4\% | 101 |
| Went to fast food/drive-in restaurant <6 times/month | 95,765 | 38.1\% | 109 |
| Went to fast food/drive-in restaurant 6-13 times/month | 67,200 | 26.7\% | 93 |
| Went to fast food/drive-in restaurant 14+ times/month | 61,909 | 24.6\% | 99 |
| Fast food/drive-in last 6 months: breakfast | 63,493 | 25.2\% | 92 |
| Fast food/drive-in last 6 months: lunch | 141,019 | 56.0\% | 95 |
| Fast food/drive-in last 6 months: snack | 50,225 | 20.0\% | 115 |
| Fast food/drive-in last 6 months: dinner | 108,541 | 43.1\% | 89 |

[^22]Restaurant Market Potential

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 5 mile radius

Longitude: -117.8989005

| Product/Consumer Behavior | Expected Number of |  |  |
| :---: | :---: | :---: | :---: |
|  | Adults | Percent | MPI |
| Fast food/drive-in last 6 months: weekday | 151,285 | 60.1\% | 91 |
| Fast food/drive-in last 6 months: weekend | 128,679 | 51.1\% | 106 |
| Fast food/drive-in last 6 months: A \& W | 8,217 | 3.3\% | 72 |
| Fast food/drive-in last 6 months: Arby's | 28,789 | 11.4\% | 56 |
| Fast food/drive-in last 6 months: Boston Market | 14,132 | 5.6\% | 117 |
| Fast food/drive-in last 6 months: Burger King | 79,171 | 31.5\% | 87 |
| Fast food/drive-in last 6 months: Captain D's | 8,426 | 3.3\% | 66 |
| Fast food/drive-in last 6 months: Carl's Jr. | 51,570 | 20.5\% | 322 |
| Fast food/drive-in last 6 months: Checkers | 7,654 | 3.0\% | 96 |
| Fast food/drive-in last 6 months: Chick-fil-A | 15,691 | 6.2\% | 48 |
| Fast food/drive-in last 6 months: Chipotle Mex. Grill | 17,471 | 6.9\% | 113 |
| Fast food/drive-in last 6 months: Chuck E. Cheese | 15,703 | 6.2\% | 139 |
| Fast food/drive-in last 6 months: Church's Fr. Chicken | 9,268 | 3.7\% | 86 |
| Fast food/drive-in last 6 months: Dairy Queen | 16,354 | 6.5\% | 41 |
| Fast food/drive-in last 6 months: Del Taco | 26,249 | 10.4\% | 305 |
| Fast food/drive-in last 6 months: Domino's Pizza | 37,140 | 14.8\% | 110 |
| Fast food/drive-in last 6 months: Dunkin' Donuts | 27,603 | 11.0\% | 95 |
| Fast food/drive-in last 6 months: Fuddruckers | 7,330 | 2.9\% | 103 |
| Fast food/drive-in last 6 months: Hardee's | 10,077 | 4.0\% | 60 |
| Fast food/drive-in last 6 months: Jack in the Box | 59,923 | 23.8\% | 226 |
| Fast food/drive-in last 6 months: KFC | 69,268 | 27.5\% | 100 |
| Fast food/drive-in last 6 months: Little Caesars | 21,453 | 8.5\% | 117 |
| Fast food/drive-in last 6 months: Long John Silver's | 10,253 | 4.1\% | 65 |
| Fast food/drive-in last 6 months: McDonald's | 126,249 | 50.2\% | 90 |
| Fast food/drive-in last 6 months: Panera Bread | 21,256 | 8.4\% | 87 |
| Fast food/drive-in last 6 months: Papa John's | 13,138 | 5.2\% | 60 |
| Fast food/drive-in last 6 months: Pizza Hut | 40,894 | 16.3\% | 74 |
| Fast food/drive-in last 6 months: Popeyes | 20,212 | 8.0\% | 110 |
| Fast food/drive-in last 6 months: Quiznos | 27,139 | 10.8\% | 119 |
| Fast food/drive-in last 6 months: Sonic Drive-In | 24,504 | 9.7\% | 83 |
| Fast food/drive-in last 6 months: Starbucks | 56,719 | 22.5\% | 150 |
| Fast food/drive-in last 6 months: Steak n Shake | 11,417 | 4.5\% | 90 |
| Fast food/drive-in last 6 months: Subway | 78,065 | 31.0\% | 98 |
| Fast food/drive-in last 6 months: Taco Bell | 83,897 | 33.3\% | 104 |
| Fast food/drive-in last 6 months: Wendy's | 51,820 | 20.6\% | 67 |
| Fast food/drive-in last 6 months: Whataburger | 12,066 | 4.8\% | 99 |
| Fast food/drive-in last 6 months: White Castle | 9,232 | 3.7\% | 92 |
| Fast food/drive-in last 6 months: eat in | 98,580 | 39.2\% | 104 |
| Fast food/drive-in last 6 months: home delivery | 29,122 | 11.6\% | 111 |
| Fast food/drive-in last 6 months: take-out/drive-thru | 115,651 | 46.0\% | 88 |
| Fast food/drive-in last 6 months: take-out/walk-in | 66,361 | 26.4\% | 107 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

Restaurant Market Potential

Seasons Place 10-Mile Radius
18558 E Gale Ave, Rowland Heights, CA 91748, Ring: 10 mile radius

Prepared by John HsuCCIM
Latitude: 33.995207292 Longitude: -117.8989005

| Demographic Summary |  | 2011 | 2016 |
| :---: | :---: | :---: | :---: |
| Population |  | 1,506,823 | 1,528,680 |
| Population 18+ |  | 1,124,939 | 1,146,358 |
| Households |  | 438,957 | 445,670 |
| Median Household Income |  | \$62,713 | \$75,196 |
| Product/Consumer Behavior | Expected Number of Adults | Percent | MPI |
| Went to family restaurant/steak house in last 6 months | 827,514 | 73.6\% | 102 |
| Family restaurant/steak house last month: <2 times | 297,046 | 26.4\% | 103 |
| Family restaurant/steak house last month: 2-4 times | 330,836 | 29.4\% | 109 |
| Family restaurant/steak house last month: 5+ times | 199,683 | 17.8\% | 92 |
| Family restaurant/steak house last 6 months: breakfast | 142,020 | 12.6\% | 96 |
| Family restaurant/steak house last 6 months: lunch | 269,061 | 23.9\% | 96 |
| Family restaurant/steak house last 6 months: snack | 51,100 | 4.5\% | 162 |
| Family restaurant/steak house last 6 months: dinner | 572,576 | 50.9\% | 96 |
| Family restaurant/steak house last 6 months: weekday | 383,069 | 34.1\% | 89 |
| Family restaurant/steak house last 6 months: weekend | 519,124 | 46.1\% | 104 |
| Family restaurant/steak house last 6 months: Applebee's | 230,577 | 20.5\% | 81 |
| Family restaurant/steak house last 6 months: Bennigan's | 26,203 | 2.3\% | 105 |
| Family restaurant/steak house last 6 months: Bob Evans Farm | 29,097 | 2.6\% | 57 |
| Family restaurant/steak house last 6 months: Cheesecake Factory | 120,773 | 10.7\% | 161 |
| Family restaurant/steak house last 6 months: Chili's Grill \& Bar | 139,565 | 12.4\% | 106 |
| Family restaurant/steak house last 6 months: Cracker Barrel | 90,689 | 8.1\% | 73 |
| Family restaurant/steak house last 6 months: Denny's | 176,001 | 15.6\% | 173 |
| Family restaurant/steak house last 6 months: Friendly's | 48,418 | 4.3\% | 110 |
| Family restaurant/steak house last 6 months: Golden Corral | 66,738 | 5.9\% | 83 |
| Family restaurant/steak house last 6 months: Intl Hse of Pancakes | 159,074 | 14.1\% | 121 |
| Family restaurant/steak house last 6 months: Lone Star Steakhouse | 24,953 | 2.2\% | 82 |
| Family restaurant/steak house last 6 months: Old Country Buffet | 24,911 | 2.2\% | 79 |
| Family restaurant/steak house last 6 months: Olive Garden | 185,866 | 16.5\% | 93 |
| Family restaurant/steak house last 6 months: Outback Steakhouse | 116,206 | 10.3\% | 91 |
| Family restaurant/steak house last 6 months: Perkins | 26,723 | 2.4\% | 66 |
| Family restaurant/steak house last 6 months: Red Lobster | 130,965 | 11.6\% | 87 |
| Family restaurant/steak house last 6 months: Red Robin | 61,451 | 5.5\% | 97 |
| Family restaurant/steak house last 6 months: Ruby Tuesday | 90,609 | 8.1\% | 97 |
| Family restaurant/steak house last 6 months: Ryan's | 25,065 | 2.2\% | 60 |
| Family restaurant/steak house last 6 months: Sizzler | 83,528 | 7.4\% | 243 |
| Family restaurant/steak house last 6 months: T.G.I. Friday's | 135,411 | 12.0\% | 117 |
| Went to fast food/drive-in restaurant in last 6 months | 1,001,268 | 89.0\% | 101 |
| Went to fast food/drive-in restaurant <6 times/month | 419,112 | 37.3\% | 107 |
| Went to fast food/drive-in restaurant 6-13 times/month | 307,715 | 27.4\% | 95 |
| Went to fast food/drive-in restaurant 14+ times/month | 274,251 | 24.4\% | 98 |
| Fast food/drive-in last 6 months: breakfast | 286,979 | 25.5\% | 93 |
| Fast food/drive-in last 6 months: lunch | 617,498 | 54.9\% | 93 |
| Fast food/drive-in last 6 months: snack | 224,033 | 19.9\% | 114 |
| Fast food/drive-in last 6 months: dinner | 482,841 | 42.9\% | 89 |

[^23]Restaurant Market Potential

Seasons Place 10-Mile Radius
Prepared by John HsuCCIM
18558 E Gale Ave, Rowland Heights, CA 91748,
Latitude: 33.995207292 Ring: 10 mile radius

Longitude: -117.8989005

| Product/Consumer Behavior | Expected Number of |  |  |
| :---: | :---: | :---: | :---: |
|  | Adults | Percent | MPI |
| Fast food/drive-in last 6 months: weekday | 659,330 | 58.6\% | 88 |
| Fast food/drive-in last 6 months: weekend | 574,163 | 51.0\% | 106 |
| Fast food/drive-in last 6 months: A \& W | 39,133 | 3.5\% | 77 |
| Fast food/drive-in last 6 months: Arby's | 126,755 | 11.3\% | 55 |
| Fast food/drive-in last 6 months: Boston Market | 66,732 | 5.9\% | 124 |
| Fast food/drive-in last 6 months: Burger King | 366,129 | 32.5\% | 90 |
| Fast food/drive-in last 6 months: Captain D's | 35,849 | 3.2\% | 63 |
| Fast food/drive-in last 6 months: Carl's Jr. | 198,708 | 17.7\% | 278 |
| Fast food/drive-in last 6 months: Checkers | 34,880 | 3.1\% | 97 |
| Fast food/drive-in last 6 months: Chick-fil-A | 80,876 | 7.2\% | 56 |
| Fast food/drive-in last 6 months: Chipotle Mex. Grill | 77,108 | 6.9\% | 111 |
| Fast food/drive-in last 6 months: Chuck E. Cheese | 69,511 | 6.2\% | 138 |
| Fast food/drive-in last 6 months: Church's Fr. Chicken | 42,762 | 3.8\% | 89 |
| Fast food/drive-in last 6 months: Dairy Queen | 90,142 | 8.0\% | 51 |
| Fast food/drive-in last 6 months: Del Taco | 107,776 | 9.6\% | 280 |
| Fast food/drive-in last 6 months: Domino's Pizza | 175,805 | 15.6\% | 116 |
| Fast food/drive-in last 6 months: Dunkin' Donuts | 150,417 | 13.4\% | 116 |
| Fast food/drive-in last 6 months: Fuddruckers | 32,991 | 2.9\% | 104 |
| Fast food/drive-in last 6 months: Hardee's | 38,502 | 3.4\% | 51 |
| Fast food/drive-in last 6 months: Jack in the Box | 247,785 | 22.0\% | 209 |
| Fast food/drive-in last 6 months: KFC | 299,404 | 26.6\% | 97 |
| Fast food/drive-in last 6 months: Little Caesars | 94,912 | 8.4\% | 116 |
| Fast food/drive-in last 6 months: Long John Silver's | 40,848 | 3.6\% | 58 |
| Fast food/drive-in last 6 months: McDonald's | 568,178 | 50.5\% | 91 |
| Fast food/drive-in last 6 months: Panera Bread | 100,157 | 8.9\% | 91 |
| Fast food/drive-in last 6 months: Papa John's | 71,239 | 6.3\% | 73 |
| Fast food/drive-in last 6 months: Pizza Hut | 193,216 | 17.2\% | 78 |
| Fast food/drive-in last 6 months: Popeyes | 86,408 | 7.7\% | 105 |
| Fast food/drive-in last 6 months: Quiznos | 113,902 | 10.1\% | 111 |
| Fast food/drive-in last 6 months: Sonic Drive-In | 102,662 | 9.1\% | 78 |
| Fast food/drive-in last 6 months: Starbucks | 226,232 | 20.1\% | 134 |
| Fast food/drive-in last 6 months: Steak n Shake | 43,195 | 3.8\% | 76 |
| Fast food/drive-in last 6 months: Subway | 340,067 | 30.2\% | 96 |
| Fast food/drive-in last 6 months: Taco Bell | 368,301 | 32.7\% | 102 |
| Fast food/drive-in last 6 months: Wendy's | 250,866 | 22.3\% | 72 |
| Fast food/drive-in last 6 months: Whataburger | 56,669 | 5.0\% | 103 |
| Fast food/drive-in last 6 months: White Castle | 43,911 | 3.9\% | 98 |
| Fast food/drive-in last 6 months: eat in | 436,541 | 38.8\% | 103 |
| Fast food/drive-in last 6 months: home delivery | 137,765 | 12.2\% | 118 |
| Fast food/drive-in last 6 months: take-out/drive-thru | 509,666 | 45.3\% | 87 |
| Fast food/drive-in last 6 months: take-out/walk-in | 281,591 | 25.0\% | 102 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.


[^0]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

[^1]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

[^2]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

[^3]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

[^4]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015. Esri converted 1990 Census data into 2000 geography.

[^5]:    Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by total population. Detail may not sum to totals due to rounding.

    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

[^6]:    Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest, dividends, net rents, pensions, SSI and welfare payments, child support and alimony. Specified Renter Occupied Housing Units exclude houses on 10+ acres. Average Rent excludes units paying no cash rent.

    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

[^7]:     ethnic groups.

    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

[^8]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

[^9]:    Source: U.S. Bureau of the Census, 2000 Census of Population and Housing.

[^10]:    Sources: Esri and Infogroup

[^11]:    Sources: Esri and Infogroup

[^12]:    Sources: Esri and Infogroup

[^13]:    Sources: Esri and Infogroup

[^14]:    Sources: Esri and Infogroup

[^15]:    Sources: Esri and Infogroup

[^16]:    Sources: Esri and Infogroup

[^17]:    Sources: Esri and Infogroup

[^18]:    Source: U.S. Census Bureau, Census 2010 Data. Esri forecasts for 2011 and 2016.

[^19]:    Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
    Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016

[^20]:    Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
    Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

[^21]:    Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
    Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016

[^22]:    Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
    Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

[^23]:    Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
    Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2011 and 2016.

